

# NEWS & VIEWS

The Pacific NW Heating & Cooling Association  
Serving Oregon & SW Washington



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360-834-3805  
dan@oracca.org

## *ORACCA Meetings Return in September In-Person & Virtual*

The September Meeting will be live Sept. 14th at Northwest College of Construction & will feature Zebadiah Wade of LaPorte & Associates who will delve into three vital aspects of organizational success. The meeting will be accessible virtually via:

Join Zoom Meeting

<https://us06web.zoom.us/j/9793647363>

Meeting ID: 979 364 7363

One tap mobile

+16694449171,,9793647363# US

+16699006833,,9793647363# US

(San Jose)

Dial by your location

• +1 669 444 9171 US

• +1 669 900 6833 US (San Jose)

• +1 719 359 4580 US

• +1 253 205 0468 US

• +1 253 215 8782 US (Tacoma)

### **Are You Prepared?**

Zebadiah Wade has been in the insurance industry for the past 10 years and specializes in Succession/Transition Planning as well as MicroCaptive Insurance Companies. He is an avid outdoorsman and his passions are a non-profit (Anchors Outdoor Adventures) and helping business owners understand their risks.

Zebadiah's presentation to ORACCA members will briefly cover these three vital aspects of organizational success. Succession Planning, Key Person Retention, and the strategic utilization of an 831(b) Micro-Captive Insurance company. With a focus on ensuring the seamless transition of leadership roles fostering continuity, he will cover the significance of succession planning, steps to identify and groom potential successors, and real-world case studies of successful implementations. The discussion will then shift to the criticality of retaining of key personnel and the strategies to effectively do so, including utilization of Golden Handcuffs. From there he will venture into the concept of 831 (b) Micro-Captive insurance and highlight its potential to bolster risk management and financial planning, including benefits like tailored coverage, potential tax advantages, and risk control. This is a meeting no business owner should miss regardless of age of business. Please join us for this informative and timely presentation. As a side note our presenter Zebadiah will be getting married on Saturday, September the 16th, that shows you his commitment to the cause.



**LAPORTE**

Insurance | Risk | Benefits

### **Elite Platinum Corporate Partners**



**NW Natural**

### **Elite Gold Corporate Partners**



## **UPCOMING!**

**ORACCA Meeting  
Sept 14th, 2023  
NWCC  
In-Person  
&  
Virtual**







## POWER PARTNERS: ORACCA AND BDR TEAM UP FOR GREATER CONTRACTOR SUCCESS!

Business Development Resources (BDR), the industry-leading provider of training and coaching to the home service industry, is excited to announce a new partnership with ORACCA, giving Oregon contractors access to premier resources to drive profit and growth in their business!

**As part of this partnership, BDR benefits for Oregon ACCA members include:**

- Quarterly rebates\* for BDR University training classes
- ORACCA annual membership dues\* covered for active Profit Coach clients

For over 25 years, BDR has helped thousands of contractors find freedom by building a business to support both professional and personal goals. Our industry-leading training, coaching and business planning helps you succeed faster.

**SEE ALL UPCOMING CLASSES AND DISCOVER MORE  
OPPORTUNITIES FOR GROWTH AT [WWW.BDRCO.COM/EVENTS](http://WWW.BDRCO.COM/EVENTS)**

\*Terms of rebates and dues coverage apply. Contact BDR to learn more

**Contact [angieswartz@bdrco.com](mailto:angieswartz@bdrco.com) to learn more about benefits for ORACCA members**



**NW Natural**  
2023 Platinum Sponsor



**2023 Platinum Sponsor**



**2023 Gold Sponsor**



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503-234-5071

<http://www.johnsonair.com>

## TRAINING/ TESTING

*On-Demand Training /Testing. This means the tests are scheduled with both your availability and that of the the Proctor in mind. Once you feel comfortable to take the test, a date and place are set up through the ORACCA office.*

*Call 360-824-3805 for information.*

*These on demand trainng/testing sessions include the following:*

**EPA 608 CFC Training/Test - Now Available!**

**NATE Training/Test Core, Gas Heat and Heat Pump**

**Brazing Certification Test,**

**Brazing Test to be conducted on October, 13th, 2023**

The wirtten retest is available on-line for those needing to retake just the written portion of the test. Use this link to access via the website. <https://oracca.org/on-line-brazing-re-test-signup/>

You cn also register by contacting the ORACCA office for a form. 360-834-3805

**Not a member? We'd love to serve you, too.**

For additional information visit [www.oracca.org](http://www.oracca.org) or call 360-834-3805. Email [dan@oracca.org](mailto:dan@oracca.org)



# Planning Ahead!

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## SEC-TREASURER

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## EDUCATION/AP- PRENTICESHIP TRADE SHOW/ PROMOTION

## Upcoming ORACCA Events for 2023

- January 12th - Hybrid Meeting - Consolidation & Family Succession NWCollege of Construction (NWCOC)
- February 2nd - Hybrid Meeting - Tools for A2L, Rep Tabletop Mar-Hy Distributors
- March 2nd- Hybrid Meeting - Utility Update - NWCOC
- **March 17th - Brazing Test, Location MarHy Distributors**
- April 6th - Hybrid Meeting - ETO Updates - NWCOC
- May 4th - Hybrid Meeting Codes & Women in HVAC, NWCOC
- **May 13th - Shoot Out - Canby Rod & Gun Club**
- June 1st - Hybrid Meeting BrazingTechnologies - at NWCOC
- **June 16th - Brazing Test, Location PCC , Swan Island**
- **July 10 - Golf Tournament - Glendoveer Golf Course It is on!!**
- **August - No Meeting**
- Sept. 14 - Hybrid Meeting BDR Presentation, at NWCOC
- October 5th - Hybrid Meeting TBD-, at NWCOC
- **October 13th- Brazing Test, Location PCC , MarHy**
- Nov. 2nd- Hybrid Meeting TBD- , at NWCOC
- Dec. 7th - Meet at Lennox. Happy Holidays
- **Dec. 15th - Brazing Test, Location PCC , Swan Island**

## BOARD OF

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## ORACCA

Oregon Air Conditioning Contractors of  
America P.O. Box 1949  
Vancouver, WA. 98668  
360-834-3805



ORACCA  
September 14th @NWCOC  
LaPorte In-Person & Virtual

TO:

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