

# NEWS & VIEWS

The Pacific NW Heating & Cooling Association  
Serving Oregon & SW Washington



P.O. Box 1949 Vancouver, WA.  
98668  
360-834-3805  
dan@oracca.org

## *May 4th ORACCA Member Meeting Date 05/04/23 @ 11:30AM*

The May meeting will feature Matt MacArthur and Matt Baker of Business Development Resources, Inc. (BDR) to explain exclusive ORACCA member benefits available to all of our members. The Meeting is live at the Northwest College of Construction via Zoom at 11:30AM 05/04/23.



<https://us06web.zoom.us/j/82859534974?pwd=Sl1ycjErbEY2Q2l-WTWord0cvTHFGZz09>

Meeting ID: 828 5953 4974

Passcode: 581640

One tap mobile

+16699006833,,82859534974#,,,,\*581640# US (San Jose) +14086380968,,82859534974#,,,,\*581640# US (San Jose)

### ***Take Your Business to the Next Level!!***

ORACCA's newest business partner is Business Development Resources, Inc. Northwest based they have been the leader in trade business training for 40+ years.

This Session will be jointly led by Matt MacArthur, BDR Director of Training & Matt Baker, BDR Director of Recruiting.

### ***What's to be Learned?***

The success of any business rests on it's people. Today not only are company leaders responsible for profitable result, but are also in charge of creating a culture that attracts, retain, and develops great employees. In this session, entitled Guiding Your Team to New Heights, we will dive into a recipe for leading others and 6 actions for leading and developing teams.

During this session we will also review BDR's proposed benefit options for ORACCA members as well as the BDR Business Coaching Services available to help grow your team, enhance your results and increase your profitability.

### **Elite Platinum Corporate Partners**



**NW Natural**

### **Elite Gold Corporate Partners**



## ***UPCOMING!***

### ***ORACCA Shoot Out!***

***May 13th, 2023  
Canby Gun Club  
8:00AM - Noon***





## REASONS TO GET INVOLVED

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### Training and Certifications: Member & Non Member rates

1

Business Training with BDR at a Member Discount (Contact ORACCA office for more information)

Refrigerant Handling Certification Training & Testing  
Brazeing Certification Training & Testing NATE Certification Testing

2

Industry Continuing Education Units, applicable for NATE & CCB requirements. Online videos available on the ORACCA Website qualify as CEU's

3

Pay for your dues with savings from the member only insurance program(s) ORACCA Group Medical Insurance and Business Insurance

4

### Knowledge & Networking

Monthly Hybrid meetings offering the latest education and qualify for CEU's  
Information on current industry products, stay up to date with codes and changes, Utility programs, etc.

5

NW Natural supports ORACCA Membership. (Contact the ORACCA office for more information.)

6

Basic Service Roundtable membership included in your ORACCA membership. Rebates on over a 100 items for your business

7

Member dues assistance available through supplier Co-Op, Mar-Hy, ETO marketing

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***These are just a few of the reasons to join ORACCA.  
It's your industry! Why not be a part of a group that is fighting to  
protect it!***

*Oregon Air Conditioning Contractors Association  
P.O.Box 1949, Vancouver, WA. 98668, Voice: 360-834-3805, Fax: 503-914-1999,  
Email: [dan@oracca.org](mailto:dan@oracca.org) Web: [www.oracca.org](http://www.oracca.org)*



**NW Natural**  
2023 Platinum Sponsor



2023 Platinum Sponsor



2023 Gold Sponsor



Johnson Air Products  
2220 SE Ninth  
Ave. Portland, OR.  
97214  
503-234-5071

<http://www.johnsonair.com>

## TRAINING/ TESTING

*On-Demand Training /Testing. This means the tests are scheduled with both your availability and that of the the Proctor in mind. Once you feel comfortable to take the test, a date and place are set up through the ORACCA office.*

*Call 360-824-3805 for information.*

*These on demand trainng/testing sessions include the following:*

**EPA 608 CFC Training/Test - Now Available!**

**NATE Training/Test Core, Gas Heat and Heat Pump**

**Brazing Certification Test,  
Brazing Test to be conducted on June, 16th, 2023**

The wirtten retest is available on-line for those needing to retake just the written portion of the test. Use this link to access via the website. <https://oracca.org/on-line-brazing-re-test-signup/>

You cn also register by contacting the ORACCA office for a form. 360-834-3805

**Not a member? We'd love to serve you, too.**

For additional information visit [www.oracca.org](http://www.oracca.org) or call 360-834-3805. Email [dan@oracca.org](mailto:dan@oracca.org)

# Planning Ahead!

## PRESIDENT

Mark DeFrancisco  
Heat Relief  
(503) 261-9915

## VICE-PRESIDENT

Dan Pfau  
(360) 448-8329

## SEC-TREASURER

Loren Watts  
Watts Heating  
(360) 786-2858

## EDUCATION/AP- PRENTICESHIP TRADE SHOW/ PROMOTION

## Upcoming ORACCA Events for 2023

- January 12th - Hybrid Meeting - Consolidation & Family Succession NWCollege of Construction (NWCOC)
- February 2nd - Hybrid Meeting - Tools for A2L, Rep Tabletop Mar-Hy Distributors
- March 2nd- Hybrid Meeting - Utility Update - NWCOC
- **March 17th - Brazing Test, Location MarHy Distributors**
- April 6th - Hybrid Meeting - ETO Updates - NWCOC
- May 4th - Hybrid Meeting Codes & Women in HVAC, NWCOC
- **May 13th - Shoot Out - Canby Rod & Gun Club**
- June 1st - Hybrid Meeting BrazingTechnologies - at NWCOC
- **June 16th - Brazing Test, Location PCC , Swan Island**
- **July 10 - Golf Tournament - Glendoveer Golf Course It is on!!**
- **August - No Meeting**
- Sept. 14 - Hybrid Meeting BDR Presentation, at NWCOC
- October 5th - Hybrid Meeting TBD-, at NWCOC
- **October 13th- Brazing Test, Location PCC , MarHy**
- Nov. 2nd- Hybrid Meeting TBD- , at NWCOC
- Dec. 7th - Meet at Lennox. Happy Holidays
- **Dec. 15th - Brazing Test, Location PCC , Swan Island**

## BOARD OF

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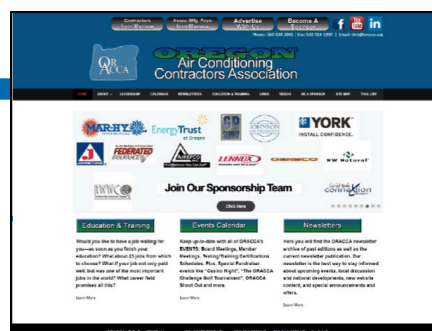
### EXECUTIVE

### DIRECTOR

Dan Pfau  
Association  
Management  
360/834-3805  
Fax: 503/914-1999

## ORACCA

Oregon Air Conditioning Contractors of  
America P.O. Box 1949  
Vancouver, WA. 98668  
360-834-3805



ORACCA  
May 4th @ Virtual Meeting

TO:

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