

# NEWS & VIEWS

Sept, 2020

The Pacific NW Heating Cooling Association  
Serving Oregon and SW Washington



P.O. Box 87907  
Vancouver, WA. 98687-7907  
360-834-3805  
dick@oracca.org

## The Thursday, September 17th ORACCA meeting is virtual! 11:00AM



### HVAC Industry and the CoVid-19 Pandemic !!

In this day and age of CoVid-19 and its effect on our lives, contractors have an incredible opportunity to generate business and help the people in their communities. Even in the face of incomplete knowledge concerning the disease, it is apparent that the virus is spread through droplets of saliva or discharge from the nose when an infected person coughs or sneezes. So how can contractors help to contain and reduce the potential of families being infected with the transmission of this virus.

First is the knowledge to address the various situations in dwelling is paramount to installing solutions to spread of the virus. IAQ, comprised of ventilation, humidification, filtration and purification provided by the heating and air-conditioning

systems can reduce the airborne concentration of the virus by reducing the risk of transmission through the air.

Presenting today on this important subject is Matt Ballard with Geary Pacific. Matt was raised in the HVAC contracting business. He spent over 15 years working in install, service, sales, and management. In addition to his contracting experience he also created and taught a heat load calculation and duct design course for the College of Southern Nevada for 3 years while running his families contracting company. He was brought to Geary Pacific Supply in 2017 to create a sustainable IAQ business. He spends most of his time now working with contractors to help them understand the IAQ space and how to excel in it.

Matt will go through these four means to slow the spread of this pandemic. He will be discussing the various items of equipment that can effectively provide dwellings, offices, etc., with a more virus free environment. But, more importantly he will be passing along to you the necessary product knowledge to allow you, the contractor, to propose, select and properly install the most effective systems, based upon the needs of the dwelling and its occupants.

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## What?

### September Virtual Meeting

### ORACCA September 17th

### Indoor Air Quality and Microbe Reduction

There are any number of products out there that claim to be able to address the issues of ventilation, Humidification, filtration and purification, but having the knowledge on which of the group will address a particular dwelling problem is the key to best serving your customer.

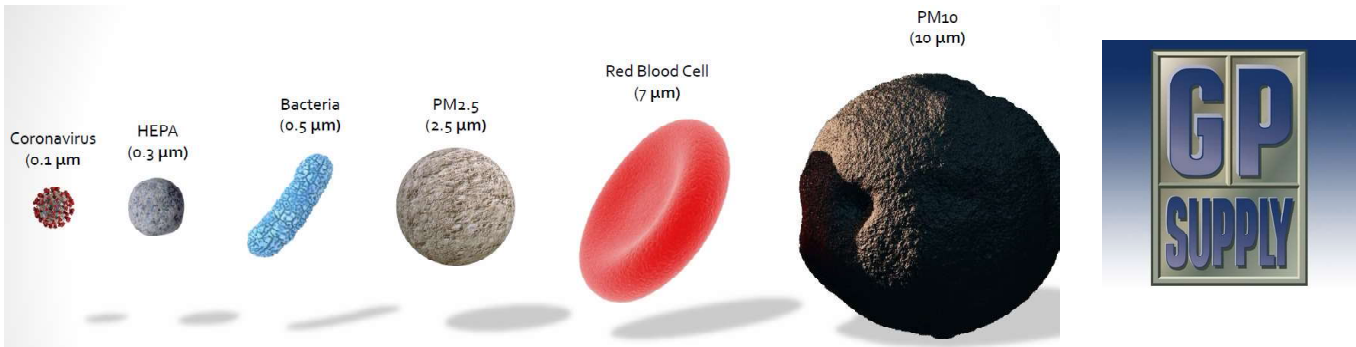
So, just like wearing masks in public, HVAC systems and their associated air flow devices can also be effective in slowing the spread of this virus within the confines of our homes and businesses.

In buildings with old or inflexible systems, technicians might consider upgrading HVAC hardware. Some of the most important might include these:

- Replacing fixed-speed fan motors with variable-speed ones to enhance the control of airflow and allow for

- a minimum setting that produces lower speed airflow
- Introducing sophisticated airflow-control systems, such as those that are sensitive to pressure, to allow for smoother adjustment of airflows
- Installing high-performance air-purification systems, as those we have been discussing

On September 17th at 11:00 simply follow the instructions on joining the online meeting using, your computer, tablet or phone. This allows you to attend a meeting without the associated travel and complies with the current restrictions on in person group gatherings. No travel time, and you can experience long distance learning from the comfort of your own office. So, join us on Thursday, to learn about these important products and how to sell and install them.



Service World Expo is Virtual - September 22-24, 2020. Watch for registration information coming soon.

**SERVICE WORLD EXPO**

**VIRTUAL**

September 22 – 24, 2020

	CT 9 AM ET 10 AM	10 AM 11 AM	11 AM 12 PM	12 PM 1 PM	1 PM 2 PM	2 PM 3 PM	3 PM 4 PM	4 PM 5 PM	5 PM 6 PM	6 PM 7 PM	7 PM 8 PM
<b>SEPT 22</b>	Welcome / General Session	Breakout 1 Q/A	Exhibit Hall	Breakout 2 Q/A	Breakout 3 Q/A	Appointments / Events / Networking					
<b>SEPT 23</b>	General Session		Exhibit Hall		Breakout 4 Q/A	Breakout 5 Q/A	Appointments / Events / Networking				
<b>SEPT 24</b>	General Session		Exhibit Hall		Breakout 6 Q/A	Breakout 7 Q/A	Appointments / Events / Networking				

**SEPTEMBER 22 – 24, 2020**

\*schedule subject to change

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Meeting  
Sponsor****TRAINING/ TESTING**

On-Demand Training /Testing. This means the tests are scheduled with both your availability and that of the the Proctor in mind. Once you feel comfortable to take the test, a date and place are set up through the ORACCA office. Call 360-824-3805 for information. These on demand trainng/testing sessions include the following:

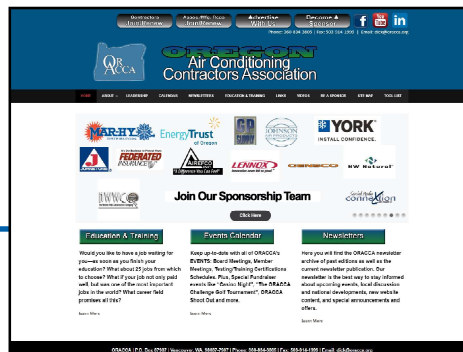
**EPA 608 CFC Training/Test - Now Available!**  
**NATE Training/Test Core, Gas Heat and Heat Pump**

**Brazing Certification Test,**  
October 16, 2020 Test Date, location will be determined once school opening is announced.

**Not a member? We'd love to serve you, too.**

For additional information visit [www.oracca.org](http://www.oracca.org) or call 360-834-3805. Email [dick@oracca.org](mailto:dick@oracca.org)

<p><b>PRESIDENT</b>  <u>Mark DeFrancisco</u>  Heat Relief  503/261-9915</p> <p><b>VICE-PRESIDENT</b>  <u>Dan Pfau</u>    360-448-8329</p> <p><b>SEC-TREASURER</b>  <u>Loren Watts</u>  Watts Heating  360-786-2858</p> <p><b>IMMED. PAST PRESIDENT</b>  <u>Buck Sheppard</u>    503/ 936-9672</p> <p><b>EDUCATION/ APPRENTICESHIP TRADE SHOW/ PROMOTION</b></p>	<div> <div>Planning Ahead ....</div> <div>MEETING DATES 2020</div> <div> <p>January 16 - Codes Update @NW Natural , Sherwood - NATE CEU (1.0), CCB CE (1.0)</p> <p>February 6 - Utility Update @ PGE Wilsonville - NATE CEU (1.0), CCB CE (1.0)</p> <p>March 5- Workforce Development.- NATE CEU (8.0), CCB CE (1.0)</p> <p><b>March 20th - Brazing Test, 8:00AM PCC, Swan Island 2020 - TBD</b></p> <p>April 16 - CANCELLED - NATE CEU (1.0) CCB CE (1.0)</p> <p>May 7 - CANCELLED - NATE CEU (1.0) CCB CE (1.0)</p> <p><b>June 12 - Brazing Test, 8:00AM PCC, Swan Island 2020</b></p> <p><b>June 13 - Shoot Out - Canby Rod &amp; Gun Club RE-SCHEDULED to the FALL</b></p> <p>June 18 - CANCELLED @ NW Natural , Sherwood- NATE CEU (1.0), CCB CE (2.0)</p> <p><b>July 13 - Golf Tournament - Oregon City Golf Course Register now</b></p> <p>August - No Meeting</p> <p>Sept. 17 - Virtual Meeting, IAQ by Geary Pacific. Zoom logon will be sent via email</p> <p>October 15 - Codes Update @TBD - NATE CEU (1.0) &amp; CCB CE 2.0</p> <p><b>October 16 - Brazing Test, 8:00AM PCC, Swan Island 2020 (If Available)</b></p> <p>Nov. 5 - TBD - NATE CEU (1.0), CCB CE (1.0)</p> <p>Dec. 3 - Xmas Party @ TBD</p> <p><b>Dec. 18 - Brazing Test, 8:00AM PCC, Swan Island 2020 (If Available)</b></p> </div> </div> <div> <div>Visit our Website for information on the association's activities.</div> <div>www.oracca.org</div> </div>	<p><b>BOARD OF DIRECTORS</b></p> <p><u>Mark DeFrancisco</u>  <u>Clyde Burton</u>  <u>Dennis Klink</u>  <u>Dan Pfau</u>  <u>Randy Preston</u>  <u>Buck Sheppard</u>  <u>Travis Smith</u>  <u>Loren Watts</u>  <u>Kelly Wilhite</u></p> <p><b>ASSOC. BOARD MBRS</b></p> <p><u>Keith Barrow</u>  <u>John Erickson</u>  <u>Eric Falk</u>  <u>Larry Johnson</u>  <u>John Karasaki</u>  <u>Jeff Schmidt</u></p> <p><b>EXECUTIVE DIRECTOR</b>  <u>R.E.(Dick) Stilwill</u>  Association  Management  360/834-3805  Fax: 503/914-1999</p> <p><b>"We Meet on Thursday !</b></p>
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# ORACCA

Oregon Air Conditioning Contractors of America  
P.O. Box 87907  
Vancouver, WA. 98687-7907  
360-834-3805

**ORACCA**  
September 17th @ Virtual Meeting

To: \_\_\_\_\_

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