

# NEWS & VIEWS

## October, 2015

The Pacific NW Heating Cooling Association  
Serving Oregon and SW Washington



P.O. Box 87907  
Vancouver, WA. 98687-7907  
360-834-3805  
dick@oracca.org

## October 1st @ YORK YORK Ductless - Air Northwest



The ORACCA October 1, 2015 meeting will be held at the York, 7245 SW Durham Rd, Tigard OR. 97224, 11:30AM. This meeting and lunch is being sponsored by YORK

### YORK - Duct Free Products

York Duct Free Products – Dale Young, West Regional VRF & Ductless Sales Manager and Adam Gloss, York NW Branch Manager will present for York.

We've invested over \$500 MIL in our duct-free product offering. With an expanded mini-split product line and a full line of new VRF products, York now offers a wide breadth of duct-free products to meet most every need. York's duct-free products offer exceptional quality, efficiency, warranties, and value with local and national support for training, technical assistance, and parts availability. Come see what's new, and enjoy lunch while you learn.

### Air Northwest - Newest ORACCA Member

Air Northwest – Antonija Krizanac and Hayli Hay will answer your questions.

Come learn about Air Northwest, a no-cost membership trade ally network that provides HVAC contractors with resources to grow their businesses by increasing the sales and installation of more energy effi-

cient HVAC systems and equipment throughout the Northwest. Air Northwest is sponsored by Bonneville Power Administration and the Northwest public utilities.

Members, known as Air Allies, receive exclusive educational opportunities and personalized resources that build the foundation to help them provide utility incentives to their commercial customers.

Air Allies that have the latest information about commercial HVAC best practices and technologies are able to provide a higher level of customer service and energy efficiency expertise throughout the Northwest.

### 2015 Shoot Out

Dawn broke on Saturday the 19th at "O" Dark Thirty and 40 odd shooters arrived at the Canby Rod & Gun Club to a sumptuous breakfast served up by NW Natural.

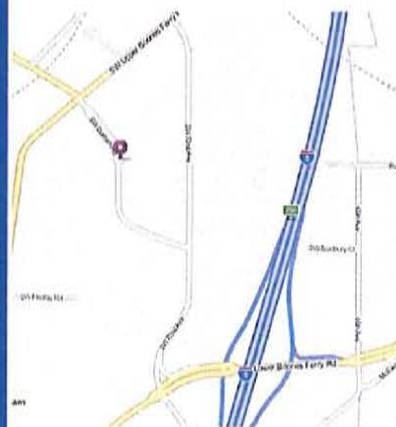
Eggs, Hash Browns, Sausage, Breakfast Rolls, Juice, & Coffee and all the trimmings. Wow, what a way to start the day!

Around 1800 clay pigeons later, we concluded the day with team awards and raffle drawings.

First place team was Milwaukie Heating with 95 birds. Second place went to the Mar-Hy team #1 with 92 birds (won the tie breaker). Third place went to Johnson Air, also with 92 birds.

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**What?**

**YORK Ductless  
Air Northwest**

**When?**

**11:30AM, October 1st  
at York  
7245 SW Durham Rd.  
Tigard, OR 97224**



# ORACCA Thanks our event Sponsors for their support of the Association!



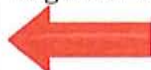
**Ted Weintraut and Aaron Lazelle of the ETO team await their turn on the range.**



**Jeff Schmidt and John Karasaki, shooting with Mar-Hy team put in some time on the practice range.**



**The 2015 Participants await their fate as the drawings begin for the raffle items**



**The 2015 Shoot Out had 8 five man teams, firing on two trap ranges and one practice trap range for those who wanted to have some pre contest practice.**



# ORACCA

Oregon Air Conditioning Contractors Association



*Shoot-Out*

*Magnum Sponsor*



# NW Natural Gas

*Super Express Sponsor*

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JOHNSTONE SUPPLY

MAR-HY DISTRIBUTORS

MILWAUKIE HEATING

NW NATURAL



## ORACCA

*thanks these generous sponsors for their contributions toward making  
the Shoot-Out a successful event. Proceeds benefit the Association*





Making a Difference in Air

[www.johnsonair.com](http://www.johnsonair.com)

# GENSCO

Full Line Wholesaler of HVAC Supplies,



It's Our Business to Protect Yours

# **FEDERATED** INSURANCE®

## SPONSOR OF THE MONTH



YORK

A Proud Sponsor of ORACCA

[www.jci.com](http://www.jci.com)

York NW Supply  
7245 SW Durham  
Rd., K-100  
Tigard, OR 97224  
888-524-2304

## TRAINING/ TESTING

Brazing Certification Test, October 23, 2015,  
PCC @ Swan Island Facility

NATE Heat Pump Training/Test, November 7,  
2015, PGE Wilsonville, OR..

NATE Gas Heat Training/Test, December 5,  
2015, NW Natural, Portland, OR.

Brazing Certification Test, December 11, 2015,  
PCC @ Swan Island Facility

## Not a member? We'd love to serve you, too.

For additional information visit [www.oracca.org](http://www.oracca.org) or call 360-834-3805. Email [dick@oracca.org](mailto:dick@oracca.org)



**ORACCA Brazing Certification Testing**

Questions, call ORACCA headquarters at 360-834-3805 or look in our Website at [www.oracca.org](http://www.oracca.org), in the Training section or the Calendar section

From I-5  
Take the Alberta St exit, EXIT 303, toward Swan Island.  
Keep right to take the ramp toward Swan Is.  
Merge onto N Going St.



Oregon Air Conditioning  
Contractors Association

# TEST Registration Form

ORACCA Order Form for Brazing Certification Tests

Return the completed form and make check payable to:

**ORACCA**

Oregon Air Conditioning Contractors Association  
P.O. Box 87907, Vancouver, WA. 98687-7907  
Voice: 360-834-3805 • Fax: 503-914-1999  
E-mail: dick@oracca.org

**FAX ORDERS WELCOME**  
With Credit Card  
**VISA, M/C, AMEX**  
Please make copies  
of this form to use for  
future orders

**\* Please fill in the requested test date**

Test Date 10/23/15

## REGISTRATION INFORMATION

Name \_\_\_\_\_ Company \_\_\_\_\_  
Phone \_\_\_\_\_ Email \_\_\_\_\_

Name \_\_\_\_\_ Company \_\_\_\_\_  
Phone \_\_\_\_\_ Email \_\_\_\_\_

Name \_\_\_\_\_ Company \_\_\_\_\_  
Phone \_\_\_\_\_ Email \_\_\_\_\_

## \*\* THE FOLLOWING INFORMATION WILL BE NEEDED TO SHIP BOOKS & FAX BACK CONFIRMATION

Name \_\_\_\_\_ Company \_\_\_\_\_  
Address \_\_\_\_\_  
City/State/Zip \_\_\_\_\_ Email \_\_\_\_\_  
Phone Number \_\_\_\_\_ Cell \_\_\_\_\_

## METHOD OF PAYMENT

☐ American Express ☐ Master Card ☐ Visa ☐ Check

Credit Card # \_\_\_\_\_ Security Code \_\_\_\_\_

Cardholder's Name \_\_\_\_\_

Expiration Date \_\_\_\_\_

Check # \_\_\_\_\_

Authorized Signature \_\_\_\_\_

Zip Code \_\_\_\_\_

Make checks ORACCA  
payable to: P.O. Box 87907

Vancouver, WA. 98687-7907

## ORDERING INFORMATION - IMPORTANT - FILL OUT CONTACT INFORMATION BELOW

☐ Please send more information about  
ORACCA membership products and  
services  
Send attention \_\_\_\_\_

Address \_\_\_\_\_

☐ ORACCA Member ☐ Non Member

Catalog ID	Description	Qty	Unit Price	Total Cost
918TO	Section 918 Test - non member		\$325.00	
918TSO	Section 918 Test - member		\$225.00	
918RTW	Section 918 - retest Written Only		\$150.00	
918RTP	Section 918 - retest Practical Only		\$170.00	
918RTB	Section 918 - retest Both		\$225.00	
918MT	Section 918 Test - reschedule		\$ 35.00	
	Total			

**\* Please fill in the requested test date**

Test Date 10/23/15





## Important Information regarding the ORACCA Health Plan

**As a Member of ORACCA, you qualify for a unique Member Benefit on your health insurance.**

We have successfully negotiated with Health Net to obtain discounted large group rates for ORACCA members—even if you are a small group!

- ✓ Avoid some Healthcare reform FEES and FINES!
- ✓ Save Money on Premiums
- ✓ Fortune 500 Style Benefits for small to mid-sized employers
- ✓ 14 different plan designs

Why wait? All Health Insurance contracts are month to month

Underwritten by: Health Net of Oregon



**For a quote or plan information, please contact:**

**Larry Johnson 971-404-3768**  
[ljohnson@laporte-insurance.com](mailto:ljohnson@laporte-insurance.com)

LaPorte & Assoc. have added 4-5 contractors to the ORACCA plan in the last few months. It is really delivering. The last company we added saved \$200 per employee and reduced the deductible by 1/2! He saved the cost of ORACCA membership simply in his employee+child premium savings the FIRST month.

This plan works on the law of large numbers. We have collected 9 construction trade associations and used the volume of the collected members to negotiate better than market rates for contractors. This plan has been running for over 14 years and typically runs about 15% under the market. Currently, we are finding rates much more competitive than usual.


Also, this is not a bare-bones plan. It has full acupuncture / massage / naturopath coverage in addition to the traditional medical and prescription coverages.

One last thing. This plan is underwritten and not all groups that apply will obtain competitive rates. We need for this to happen so that the group remains profitable over the long term.



## **Not a member? We'd love to serve you, too.**

For additional information visit [www.oracca.org](http://www.oracca.org) or call 360-834-3805. Email [dick@oracca.org](mailto:dick@oracca.org)

<p><b>PRESIDENT</b>  <u>Mark DeFrancisco</u>  Heat Relief  503/261-9915</p> <p><b>VICE-PRESIDENT</b>  <u>Dan Pfau</u>  BlairCo  360-573-1331</p> <p><b>SEC-TREASURER</b>  <u>Loren Watts</u>  Watts Heating  360-786-2858</p> <p><b>LEGISLATIVE- CODES - ENERGY</b>  <u>Mert Gagle</u>  Gagle's Htg. &amp; AC  503/581-2972</p> <p><b>IMMED. PAST PRESIDENT</b>  <u>Buck Sheppard</u>  503/ 936-9672</p> <p><b>EDUCATION/ APPRENTICESHIP TRADE SHOW/ PROMOTION</b></p>	<div data-bbox="662 121 992 163">Planning Ahead ....</div> <div data-bbox="690 178 954 210">MEETING DATES</div> <div data-bbox="410 237 1235 636"> <p>A. January 8, 2015 - Rebate program roundtable with ETO, PGE, NWN.</p> <p>B. February 12, 2015 - Mar-Hy Distributors @ Mar-Hy</p> <p>C. March 12, 2015 - Codes Update -@ York, Tigard</p> <p>D. <u>March 16-19, 2015 - ACCA National Meeting, Grapevine, TX.</u></p> <p>E. April 10, 2015 - Casino Night @ NW Natural</p> <p>F. May 7, 2015 - Johnstone Supply Presentation, NW CC</p> <p>G. June 4, 2015 - Johnson Air Presentation@ Johnson Air</p> <p>H. July 13, 2015 - Golf Tournament - Oregon City Golf Course</p> <p>I. August 2015 - No meeting</p> <p>J. September 3, 2015 -GENSCO Presentation @ GENSCO</p> <p>K. September 19, 2015 -Shoot out Canby Rod &amp; Gun Club</p> <p>L. October 1, 2015 - York Presentation at York, Tigard</p> <p>November 5, 2015 - Mitsubishi Presentation@ NW College Const.</p> <p>December 3, 2015 - Xmas party @ Lennox</p> </div> <div data-bbox="378 730 820 951"> <p>Visit our Website for information on the association's activities.</p> <p><a href="http://www.oracca.org">www.oracca.org</a></p> </div> <div data-bbox="824 667 1274 1119">  </div>
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## ORACCA The Pacific NW Heating Cooling Association Serving Oregon and SW Washington

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P.O. Box 87907  
Vancouver, WA. 98687-7907  
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ORACCA, October 1st  
at York - Tigard

To:

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