

NEWS & VIEWS

April, 2016



P.O. Box 87907
Vancouver, WA. 98687-7907
360-834-3805
dick@oracca.org

April 8th @ NW Natural, Sherwood Hold'M/Blackjack Night

TEXAS HOLD'M Tournament & Blackjack Fund-raiser, April 10th, 6:00PM at the NW Natural Gas/Training Center 20285 SW Cipole Rd. Sherwood, OR 97140



Texas Hold'm is the game, the first hour and a half there are re-buy's for \$25 all chips must be off the table blinds go up every half hour for the first hour and a half then every 20 min after that.

There is a break at an hour and a half and at that time you are allowed to purchase an "add on" for \$25.00 but must have chips on the table to do that, at the break we will do raffle prizes and draw 50/50 can, then re- resume and finish playing no more rebuys, add ons and when you are out of chips you are done.

For those of you not into Hold'M, we offer blackjack.

Run out of money in the Hold'M tournament, you can buy in to any available space at the Blackjack tables. Just show your Hold'M ticket at the registration desk for a special buy in price.

Sign up early as spaces are limited. You can register with the enclosed form, download a form on the ORACCA website. www.oracca.org, or register online on the ORACCA website. A copy of the registration form is also on pages

You do not want to miss this event. Good food, good fun and good fellowship!! See pages 4&5.

New Member Benefit

See pages 10&11. for Hilmor tools at all Oregon and SW Washington Thermal Supply stores for ORACCA members and their employees. Here is a link to the website. <http://www.oracca.org/oracca-hilmor-price-book-4/>

NATE Heat Pump

April 16, 2016 at the PGE facility in Wilsonville. Registration forms are available on the ORACCA website under the training tab. See pages 8&9. For more information. or here is a link, <http://www.oracca.org/testing-training/>

Technician Training

May 3, 2016 at the NW College of Construction. Sponsored by Thermal Supply. **7 NATE CEU hours.** See pages 6&7.

Brazing Certification Dates

April 9, 2016 Brazing Certification Test, Thermal Supply, 691 Brian Way, **Medford, OR 97501**, Phone . (541) 773-7788

May 3, 2016 Brazing Certification Test, RSD, **Salem, Oregon #37**. 2837 22nd St. S.E., Suite 185. Salem, OR . Phone . 503) 399-0919

June 10, 2016, Brazing Certification Test, PCC @ Swan Island Facility, **Portland, OR.**

July 30, 2016, Brazing Certification Test, RSD, **Eugene, Oregon #17**. 701 Conger St. Eugene, OR 97402. Phone . (541) 342-3331

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Take I-5 North or South, depending on the direction from which you are starting.

Take the Nyberg St exit, EXIT 289, toward Tualatin-Sherwood Rd.

Turn West onto SW Nyberg St. SW Nyberg St becomes SW Tualatin Sherwood Rd.

Turn right onto SW Cipole Rd.

SW Cipole Rd is 0.1 miles past SW 124th Ave. You will see the NW Natural facility, 20285 SW CIPOLE RD is on the left.

What?

Hold'M Night
for 2016

When?

6:00PM , April 8th.
at NW Natural Sherwood
20285 SW Cipole Rd. Sherwood,
OR 97140



NORTHWEST

Accelerating HVAC efficiency in the Northwest



The Air Northwest team is hitting the road this spring!

Join us for a free half-day workshop in your area that will give you the opportunity to:

- Learn about available commercial HVAC incentives in your area
- Connect with your local utility and BPA staff
- Learn new sales techniques to help you sell more energy efficient work
- Network with HVAC suppliers and efficiency experts

WORKSHOPS IN THE FOLLOWING CITIES

You will enjoy a
complimentary
breakfast while learning
how to be a successful
Air Ally in 2016!

- April 19, 2016 Kalispell, MT •
- May 5, 2016 Spokane, WA •
- May 10, 2016 Eugene, OR •
- May 12, 2016 Kennewick, WA •
- May 18, 2016 Portland, OR •
- June 7, 2016 Tacoma, WA •
- June 8, 2016 Everett, WA •
- June 9, 2016 Port Angeles, WA •

To register, please visit www.airnorthwesthvac.com or email us at info@airnorthwesthvac.com.



ORACCA distributes NEWS & VIEWS on a monthly basis to members and selected non-members, so that all those in the HVAC/R industry can keep informed of issues regarding our trade, and Chapter activities. We hope the non-members will see this newsletter as an example of the quality services that ORACCA provides. Contributions or suggestions can be faxed to Association Headquarters at 503-914-1999 or emailed to dick@oracca.org



Making a Difference in Air

www.johnsonair.com

GENSCO

Full Line Wholesaler of HVAC Supplies,



It's Our Business to Protect Yours

FEDERATED
INSURANCE 

SPONSOR OF THE MONTH



NW Natural®

20285 SW Cipole Rd.
Sherwood, OR 97140

TRAINING/ TESTING

Portland Area Training

NATE Heat Pump Training/Test, April 16, 2016, PGE
Wilsonville, OR.

May 3, 2016 at the NW College of Construction.
Sponsored by Thermal Supply. 7 NATE CEU hours.

NATE Gas Heat Training/Test, May 7, 2016,
NW Natural, Portland, OR.

Brazing Certification Test, June 10, 2016, PCC @ Swan
Island Facility

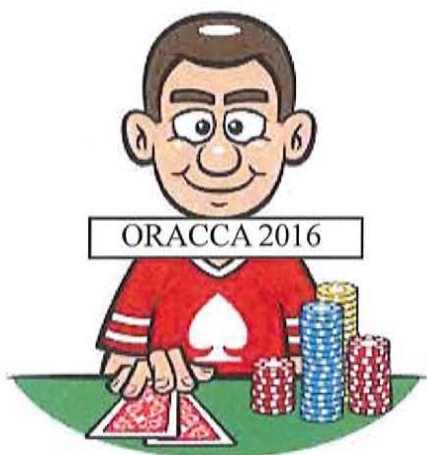
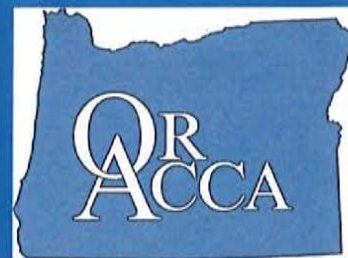
Registration forms are located on the ORACCA website
under the training tab. This link takes you to the page.
<http://www.oracca.org/testing-training/>

Not a member? We'd love to serve you, too.

For additional information visit www.oracca.org or call 360-834-3805. Email dick@oracca.org

ORACCA

April Texas Hold'M/Blackjack Tournament



**Come Play with
ORACCA**

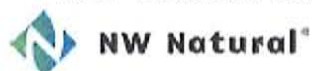
Friday, April 8, 2015

6:00PM to 10:00PM

at

**NW Natural
Gas/Training Center
20285 SW Cipole Rd.
Sherwood, OR 97140**

**Dinner sponsored by
NW Natural Gas**



ORACCA is holding a "Texas Hold'M" tournament!

Also, we have several tables of Blackjack for those you who are so inclined

Proceeds from this event benefit the Oregon Air Conditioning Contractors Association (ORACCA). Join us for a great night of food, drink, gambling, networking, and FUN!

What to Expect

A Delicious dinner buffet.

A raffle ticket for prizes

The dollars you spend will benefit the Oregon Air Conditioning Contractors Association (ORACCA) HVAC program and ultimately our industry. We need to keep the association financially stable to support the HVAC industry. Please add your support to this event and help us raise funds for the association.

Check in at 6:00PM

"Must be 18 years old or over.

**Fee : \$50 (\$90 for a Couple)
\$60 (\$100 for a Couple) at the door**

Texas Hold'm is the game, the first hour and a half there are re-buy's for \$25 all chips must be off the table blinds go up every half hour for the first hour and a half then every 20min after that. There is a break at an hour and a half and at that time you are allowed to purchase an "add on" for \$25.00 but must have chips on the table to do that, at the break we will do raffle prizes and draw 50/50 can, then re resume and finish playing no more rebuys, add ons and when you are out of chips you are done.

Decision on any disputes are strictly up to the host and are final.

\$50.00 Buy In

**\$25.00 ReBuys
(1st 3 rounds)**

**50/50 Can
(\$1.00 per Ticket)**

OREGON AIR CONDITIONING CONTRACTORS ASSOCIATION

Texas Hold'M / Blackjack Tournament

Friday

April 8, 2016

**NW Natural Gas/Training Center 20285 SW
Cipole Rd. Sherwood,
OR 97140**

6:00PM-Registration

**Dinner Sponsored by
NW Natural**



Check in at 6:00PM

***Must be 18 years old or over.**

**Fee : \$50 (\$90 for a Couple)
\$60 (\$100 for a Couple)
at the door**

Please complete and return this
registration form to:

ORACCA
P.O. Box 87907
Vancouver, WA. 98607
Voice: 360-834-3805
Fax: 503-914-1999
dick@oracca.org

Registration Information

Attendees

Name _____
Company _____
Name _____
Company _____
Name _____
Company _____
Name _____
Company _____
Name _____
Company _____
Name _____
Company _____

Method of Payment

Amount _____
Check # _____ ☐ Visa ☐ M/C ☐ Amex
Name _____
Card # _____
Expiration Date _____
Security Code _____
Signature _____
Billing Address _____
City _____
State _____ Zip _____

Sponsors

Yes our company would like to support ORACCA as:

☐ Platinum (\$500) ☐ Gold (\$350) ☐ Silver (\$250)
☐ Table Sponsor (\$200)

Name _____
Company _____
Payment Check # _____ Visa ☐ M/C ☐ Amex ☐

Technician Training Day



Thermal
SUPPLY INC.

, *Packard* AND



Presenting a Day of Technician Training, Monday, May 3, 2016, at the NW College of Construction., 8111 NE Holman St, Portland, OR 97218. This session runs from **7:30AM to 3:00PM**, with **lunch provided by Thermal Supply**. Have your dispatcher plan your technician's day starting with training at NWCC.

Our presenter, Rick Streacker, National Training Manager for Packard. Rick supports customers and sales reps in the US, and is a product training expert - developing NATE approved programs for wholesalers and contractors. Thermal Supply is sponsoring, bringing Rick in from Packard Headquarters in Kennesaw, GA. Packard is a master distributor of HVAC/R solutions for manufacturers all over the world.



Rick's HVAC experience began in 1969 as a technician in a motor shop. Since then he has worked with two international motor/blower manufacturers in a variety of sales engineering and sales management roles. Rick is recognized as one of the best trainers in the United States by the HVAC/R News

This is a great opportunity for your service technicians to get training and improve their worth to your company. Rick will start with **basic electricity**. Nothing is serviced properly without this basic knowledge. He'll work from there to motors, sizing, matching horse power, capacitors and proper diagnosing of problems. Blower motor season is upon us and the more knowledge your techs have, the better work they perform. More money in the company coffers. From there, Rick will go on to other electrical components of the system as time permits.

We are running this Full-Day session for area technicians, starting with the basics and working through some of the more difficult areas involved with the service trade. Packard Academy covers over 20 different HVACR topics and range anywhere from 2-8 hours. **This session will give attendees 7 NATE CEU hours of credit toward their requirements**

Packard developed Packard Academy, as a complete HVACR critical components training program. Unlike other training programs focusing on one HVACR component, Packard's program is designed to train on the entire product line, demonstrating how the various critical components in the HVACR system interact with each other resulting in either proper or improper performance of the system. Something every technician needs training on.

To help defray the cost of this session we are charging \$100.00 for ORACCA Mbrs and \$200.00 for non members per Company. Send as many technicians as you wish. This a great value and an outstanding learning opportunity. Don't miss it. The education will pay benefits in the form of more completed calls.

So plan to have your techs join us for this Full day session on the 3rd. RSVP to ORACCA at dick@oracca.org



Oregon Air Conditioning
Contractors Association

Registration Form May 3rd Training Day

Return the completed form and make check payable to:

ORACCA

Oregon Air Conditioning Contractors Association

P.O. Box 87907, Vancouver, WA. 98687-7907

Voice: 360-834-3805 • Fax: 503-914-1999

E-mail: dick@oracca.org

FAX ORDERS WELCOME

With Credit Card

VISA, M/C, AMEX

Please make copies
of this form to use for
future orders

REGISTRATION INFORMATION

Name _____ Company _____
Phone _____ Email _____

Name _____ Company _____
Phone _____ Email _____

Name _____ Company _____
Phone _____ Email _____

METHOD OF PAYMENT

☐ American Express

☐ Master Card

☐ Visa

☐ Check

Credit Card # _____ Security Code _____

Cardholder's Name _____

Expiration Date _____

Check # _____

Authorized Signature _____

Make checks ORACCA

Zip Code _____

payable to: P.O. Box 87907

Vancouver, WA. 98687-7907

ORDERING INFORMATION - IMPORTANT - FILL OUT CONTACT INFORMATION BELOW

☐ Please send more information about
ORACCA membership products and ser-
vices

Send attention _____

Address _____

☐

ORACCA Member

☐

Non Member

Catalog ID	Description	Qty	Unit Price	Total Cost
320RT	Full Day Training ORACCA Member		\$100.00	
320RT	Full Day Training NON Member		\$200.00	
	Total			

To help defray the cost of this session we are charging \$100.00 or \$200.00 per Company. Send as many technicians as you wish. This a great value and an outstanding learning opportunity.

**** THE FOLLOWING INFORMATION WILL BE NEEDED FOR CONFIRMATION**

Name _____ Company _____

Address _____

City/State/Zip _____ Email _____

Phone Number _____ Fax _____



7:30AM - 5:00PM

NATE Core & Heat Pump Training & On-Line Test

Registration limited to the first 20 applicants

Test Site
CCC Wilsonville Campus
Room 214
29353 SW Town Center Loop East,
Wilsonville, OR 97070

Session will be held on the second floor. There is plenty of parking at the building. Applicants should have at least one to two years experience in the HVAC industry. This is a very rigorous test of the technician's knowledge of the trade.

Testing On-line

When you arrive at a testing location, a proctor will access the on-line testing site. You will then click on "Take a NATE test on-line" and enter the Proctor ID number and the Session ID number, both of which you will receive from the proctor. You will then be asked to enter your NATE ID and PIN number to proceed. If this is your first time taking a NATE exam, you will create your own data record in the NATE system. You will then be able to create a PIN and you will be given a NATE ID. Please make note of both numbers.

What to Bring

- Photo Identification.
- Your NATE ID number if you have one.
- Personal Identification Number (PIN), which you created when you first tested with NATE. Candidates who have already tested with NATE and do not recall their NATE ID or PIN must call the NATE office for assistance. This should be done at least two days prior to the test. Call 1-877-420-6283
- A non-programmable calculator

Training will consist of four hours of training and test preparation dealing with special emphasis on the core and heat pump sections. Following the training, each participant will move to the Computer lab (limited to 20 computer stations) where they will take the proctored NATE test(s) on line. Once the applicant has finished the test(s) on line, each applicant will have on line access to their pass/fail status on the test.

Each applicant wishing to participate in this NATE testing session must fill out the registration form and return it to ORACCA Headquarters. You will be notified of test specifics and a link to the study guides once you have registered.



If you have any further questions, please call us at
360-834-3805 ~ or ~ 1-877-413-1259

PO Box 87907, Vancouver, WA 98687-7907
Oregon Air Conditioning Contractors Association

NATE Certification Test Registration Form



Return the completed form and make check payable to:

ORACCA

Oregon Air Conditioning Contractors Association
P.O. Box 87907, Vancouver, WA. 98687-7907
Voice: 1-877-413-1259 • 360-834-3805 • Fax: 503-914-1999
E-mail: dick@oracca.org • Website: www.oracca.org

NATE H/P test 04/16/16

FAX ORDERS WELCOME

With Credit Card

VISA, M/C, AMEX

Please make copies
of this form to use for
future orders

COMPANY CONTACT INFORMATION

Company _____ Name _____

Phone _____ Fax _____ Email _____ ORACCA Member ☐

Address _____ City _____ State _____ Zip _____

REGISTRANTS INFORMATION

TEST RESULTS ARE MAILED TO THE HOME ADDRESS UNLESS OTHERWISE INDICATED, USE ADDITIONAL PAPER FOR MORE REGISTRATIONS

1) _____ Phone _____ Email _____

Address _____ City _____ State _____ Zip _____

2) _____ Phone _____ Email _____

Address _____ City _____ State _____ Zip _____

ORDERING INFORMATION

Catalog	Description	Qty	Mbr Price	Non Mbr Price
COHPTO	NATE On-Line Test Core		\$295.00	\$395.00
COHPTO	NATE On-Line Heat Pump		\$295.00	\$395.00
COHPTO	NATE Combo Core & H/P		\$550.00	\$750.00
Enter Date here 04/16/16				
Total				

Program consists of 4 Hour Training with special emphasis on Core & H/P, followed by on line testing at the PGE Computer center. Participants will know pass/fail at end of test session. Price is per test. i.e. Core or Heat Pump, or you can save by ordering the combo pack, which includes both tests.

Due to the limited class size, a \$35.00 "No show Fee" will be applied to participants who do not notify ORACCA office before canceling.

☐ Visa ☐ M/C ☐ Amex

Credit Card # _____

Check # _____

Exp Date _____ Security Code _____

Sent to

Card Holder Name _____

ORACCA Headquarters

PO Box 87907

Vancouver, WA 98687

Zip Code _____

FOR OFFICE USE ONLY

Received by _____ Date _____



Did You Know ...

Membership with ORACCA is a benefit for all members of the company!

To help keep your team well-informed with important industry news, special member perks and discounts, as well as training workshops and webinars opportunities -- we encourage our member companies to make all of their employees aware of ORACCA updates.

There are many benefits of an ORACCA membership. **Here are the top three mentioned by existing members.**

- 1. Networking with other contractors.** This source of information is invaluable in handling problems within your own company. ORACCA members help fellow members to be successful
- 2. Training discounts.** Brazing, NATE, Manuals J, D&T certification, CFC Certification pricing for members, more than covers the cost of membership.
- 3. Medical insurance.** The Health plan just negotiated an additional 15% reduction off the first year premium. This should more than pay for any ORACCA membership dues.

- Additional reason for membership are:
- Access to local experts from NW Natural, PGE, ETO and Local and State Building Code Division personnel for your technical and code questions.
- Monthly meetings with informative presentations that benefit both the Contractor and Supplier.
- Relevant technical training and educational classes.
- Monthly newsletters and email communications filled with industry information and updates.
- Reduced rates on materials, conferences, and training.

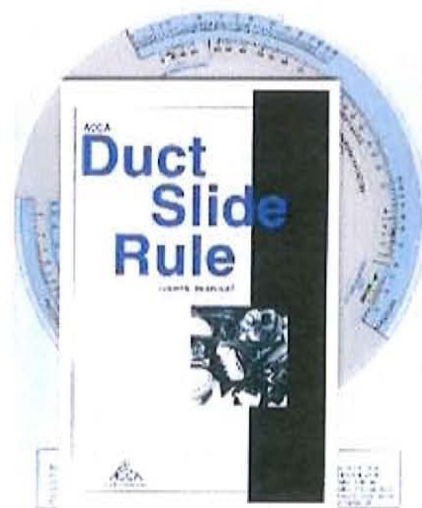
Duct Calculation Slide Rule

This durable two-sided plastic sizing wheel comes with a complete instruction manual for residential and commercial duct-sizing procedures.

Uses:

- Sizes metal ducts, lined metal ducts duct board airways, and wire helix flexible ducts.
- Converts round shapes to equivalent rectangles.
- Correlates available pressure with total effective length and friction rate (Manual D sizing calculations).
- Converts velocity into velocity pressure and vice versa.
- Corrects for altitude and temperature

We have a limited number of these slide rules available for purchase at a discounted price --\$45 each, includes free shipping! For details, please call 360-834-3805





Thermal
SUPPLY INC.

hilmor



New ORACCA Member Benefit HILMOR TOOLS

The program is simple:

1. Have your employee identify themselves as working for an ORACCA member company and receive the special pricing.
2. The Thermal counter staff will verify membership through a list supplied by ORACCA.
3. Receive the discounted price, regardless of it being a cash transaction or company charge.



At this point we will only be offering the preferred pricing on Hilmor tools. There is potential to expand depending on the success of the program.



Every technician needs the proper tools to perform their jobs, so ORACCA has a new member benefit for member technicians.

Thermal Supply and Hilmor Tools have made arrangements to give ORACCA members, the company and their employees, an additional discount off their normal price.

This means that ORACCA members and their employees needing tools can identify themselves as members and automatically receive a better price on the amazing line of Hilmor tools at any Thermal Supply Branch, in Oregon or SW Washington. For the Contractors and their employees it's as simple as following the above three steps.

To see some of the items available, Thermal has prepared a brochure listing the various tools in the Hilmor line. This brochure is on the ORACCA website. www.oracca.org. Use this link to get to the page. It is shown at the top of the page under the "tool list" tab. <http://www.oracca.org/oracca-hilmor-price-book-4/>

Hilmor has a rather robust collection of more than 170 HVAC/R products, and span five core technical categories including Pliers, Wrenches and Wire Strippers, Snips and Sheet Metal and Duct Tools, Screw driving and Tool Storage and Transport.



Pliers, Wrenches and Wire Strippers: Hilmor's family of pliers, wrenches and wire strippers give technicians the tools they can depend on and use in almost any situation, on any job, no matter the difficulty. This year, Hilmor introduced 24 new essentials to the line, including the Quick-Adjusting Tongue and Groove Plier, which simplifies grabbing ahold of hex, square or round fasteners while the jaw quickly adjusts with the press of a button.

With the exception of power tool accessories, gauges, hoses and electronics, which have a one year or three year warranty, all Hilmor hand tools have a limited lifetime warranty. Each tool is designed with all of the features you need and none of the ones you don't. They are made to work in the toughest environments. The kind you encounter – day in and day out

<p>PRESIDENT <u>Mark DeFrancisco</u> Heat Relief 503/261-9915</p> <p>VICE-PRESIDENT <u>Dan Pfau</u> BlairCo 360-573-1331</p> <p>SEC-TREASURER <u>Loren Watts</u> Watts Heating 360-786-2858</p> <p>LEGISLATIVE- CODES - ENERGY <u>Mert Gagle</u> Gagle's Htg. & AC 503/581-2972</p> <p>IMMED. PAST PRESIDENT <u>Buck Sheppard</u> 503/ 936-9672</p> <p>EDUCATION/ APPRENTICESHIP TRADE SHOW/ PROMOTION</p>	<div> <div>Planning Ahead</div> <div>MEETING DATES</div> <div> <p>A. January 7, 2016 - Rebate program roundtable with ETO, PGE, NWN, CCPUD & Air NW</p> <p>B. February 4, 2016 - Honeywell @ Mar-Hy - NATE CEU's (1.5) March 3, 2016 - Codes Update -@ PGE Wilsonville</p> <p>C. April 8, 2016 - Casino Night @ NW Natural, Sherwood</p> <p>D. May 3, 2016 - Thermal Supply Training Day - NWCC NATE CEU's (7)</p> <p>E. June 2, 2016 - Johnson Air Presentation@ Johnson Air</p> <p>F. July 18, 2016 - Golf Tournament - Oregon City Golf Course</p> <p>G. August 2016 - No meeting</p> <p>H. September 1, 2016 -GENSCO Presentation @ NWCC - NATE CEU's</p> <p>I. September 10, 2016 -Shoot out Canby Rod & Gun Club</p> <p>J. October 06, 2016 - Daikin Presentation@ NW College Const.</p> <p>K. November 3, 2016 - Johnstone training day @ NWCC - NATE CEU's</p> <p>L. December 1, 2016 - Xmas party @ Lennox</p> </div> <div> <p>Visit our Website for information on the association's activities.</p> <p>www.oracca.org</p> </div> <div>  </div> </div>	<p>BOARD OF DIRECTORS <u>Mark DeFrancisco</u> <u>Clyde Burton</u> <u>Mert Gagle</u> <u>Dennis Klink</u> <u>Dan Pfau</u> <u>Nathan Phillis</u> <u>Randy Preston</u> <u>Buck Sheppard</u> <u>Travis Smith</u> <u>Loren Watts</u> <u>Kelly Wilhite</u></p> <p>ASSOC. BOARD MBRS <u>Keith Barrow</u> <u>Larry Johnson</u> <u>John Karasaki</u> <u>Aaron Lazelle</u> <u>Stewart Mercer</u> <u>Marilyn Reed</u> <u>Jeff Schmidt</u></p> <p>EXECUTIVE DIRECTOR <u>Suzanne M. Stilwill</u> Association Management 360/834-3805 Fax: 503/914-1999</p> <p>"We Meet The first Thursday of the Month"</p>
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ORACCA

Oregon Air Conditioning Contractors Association
P.O. Box 87907
Vancouver, WA. 98687-7907
360-834-3805

ORACCA, April 8th
at NW Natural, Sherwood

To:

Not a member? We'd love to serve you, too.

For additional information visit www.oracca.org or call 360-834-3805. Email dick@oracca.org