

ORACCA is ...

**making life more comfortable for
Contractors and their Customers**



Guide to Membership Benefits

www.oracca.org

Welcome to ORACCA

Thanks you for supporting ORACCA!
We are thrilled to be serving you.

As an ORACCA member, you gain access to use a wide range of services and benefits designed to enhance your company's bottom line and make your life more comfortable. You are now also part of an exclusive community of the Northwest's most knowledgeable HVAC/R professionals. Networking and trading information among our members is one of the most appreciated member benefit.

These services and benefits include the latest industry information, dynamic programs and educational opportunities, discounted training, testing, insurance coverages and industry events. These valuable resources are created to help HVAC companies become and remain profitable.

ORACCA is an association comprised of HVAC professionals, suppliers, manufacturer's representatives, insurance, finance experts, and other associates that provide additional support for members in Oregon and SW Washington.

This guide to membership details how you can easily access ORACCA's member resources. Save it to use through the year. We are here to help you, so please contact us at:

To Contact us:

www.oracca.org

Write to us at:

ORACCA

P.O. Box 1949

Vancouver, WA. 98668

Email us at: dan@oracca.org

Call us at: 360-834-3805

Fax us at: 503-914-1999



ORACCA is ...

OUR MEMBERS



ORACCA Membership

The Oregon and SW Washington Air Conditioning Contractors Association ORACCA is one of the area's largest associations of heating, ventilation, air conditioning and refrigeration (HVAC/R) contractors.

ORACCA's primary goal is to make HVAC/R contracting businesses more profitable.

For over 25 years, ORACCA has served the educational, policy and technical interests of businesses of any size who design, install and maintain indoor environmental systems through the Northwest United States.

ORACCA members include contractors, both union and non union, suppliers, manufacturers, multiple insurance companies, manufacturers' representatives, educational institutes (schools), utilities, state agencies and service providers involved in the HVAC/R industry. ORACCA maintains close liaison with industry affiliates such as the Energy Trust of Oregon, Oregon Code Officials, the Oregon Construction Contractors Board, just to name a few.

Contents

Page

Training and Certification	4
Knowledge and Networking	7
Industry Continuing Education Credits	8
ORACCA Group Medical Insurance	9
Business Insurance	11
Affiliated	12
Employee ID Badges	13
Benefit Checklist	14
Contact us	15

ORACCA is ...

Training & Certification

SECTION 608 (CFC) EPA CERTIFICATION

Refrigerant Certifications



The training and testing for this federally mandated certification consists of three parts.

- Study manual
- On demand, on-line video
- On demand Proctored test

See the education & training section of our website for cost information. www.oracca.org or use this link: <http://www.oracca.org/cfc-testing-signup-form/>

Members save up to \$100.00 per person for training and testing through ORACCA

**Contact ORACCA
360-834-3805 or email
dan@oracca.org
to set a test date.**

This is FEDERAL Requirement

Under Section 608 of the CAA, EPA has established regulations that:

Require service practices that maximize recycling of ozone-depleting compounds (both chlorofluorocarbons [CFCs] and hydrochlorofluorocarbons [HCFCs] and their blends) during the servicing and disposal of air-conditioning and refrigeration equipment.

Set certification requirements for recycling and recovery equipment, technicians, and reclaimers. Restrict the sale of refrigerant to certified technicians.

Require persons servicing or disposing of air-conditioning and refrigeration equipment to certify to EPA that they have acquired recycling or recovery equipment and are complying with the requirements of the rule. Require the repair of substantial leaks in air-conditioning and refrigeration equipment with a charge of greater than 50 pounds.

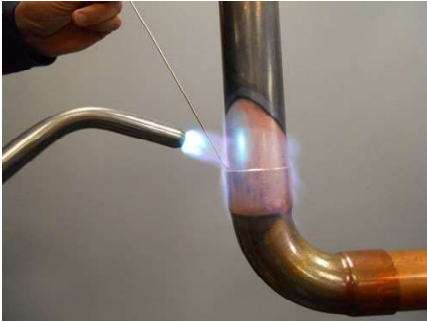
Effective July 1, 1992, Section 608 of the Act prohibits individuals from knowingly venting ozone-depleting compounds (generally CFCs and HCFCs) used as refrigerants into the atmosphere while maintaining, servicing, repairing, or disposing of air-conditioning or refrigeration equipment (appliances). Since July 13, 1993, technicians have been required to evacuate air-conditioning and refrigeration equipment to established vacuum levels when opening the equipment.

EPA has established a technician certification program for persons (“technicians”) who perform maintenance, service, repair, or disposal that could be reasonably expected to release refrigerants into the atmosphere. The definition of “technician” specifically includes and excludes certain activities as follows: attaching and detaching hoses and gauges to and from the appliance to measure pressure within the appliance; adding refrigerant to or removing refrigerant from the appliance any other activity that violates the integrity of the HVAC-like appliances, and small appliances.

Technicians are required to pass an EPA-approved test given by an EPA-approved certifying organization to become certified under the mandatory program.

Training & Certification

BRAZING CERTIFICATION



The training and testing for this OREGON mandated certification consists of three parts. Testing is performed in a class room setting

- A study manual (56 pages)
- On demand, on-line video
- Proctored testing

See the education & training section of our website for dates and cost information.

www.oracca.org
or use this link:

<http://www.oracca.org/testing-training/>

The purpose for the development of this certification course was twofold:

Obviously, the first reason for the course was to generate a means for Oregon HVAC/R technicians to achieve certified status as brazing professionals in their occupation, in order to comply with code regulations.

The second reason was that this legislation offered us the opportunity to raise the standards of our industry and to afford a means to bring everyone to the same level of proficiency as to brazing procedure and technique.

The HVAC/R industry has been involved in the brazing process for many years, with each technicians possessing various levels of proficiency in this process. Since the introduction of brazing certification as a requirement, each technician will be afforded the opportunity to increase his awareness of the importance of the brazing process and better understand the longtime principle as applies to their everyday work. This is viewed as a means for improvement in brazing, which can and will reduce problems with brazed piping systems, involving sealed system leaks, contamination, etc.

The code change, involving brazing certification requirements took effect on July 1, 2001. After which time, code enforcement personnel will have the authority to request to see technician's brazing certification cards.

Test dates for the Portland area are listed on our website at PCC Swan Island. We also offer onsite testing with a 10 person minimum. In addition, the test is offered in the Salem and Eugene area through Chemeketa CC.

Members save up to \$100.00 per person for training and testing through ORACCA

**Contact ORACCA
360-834-3805 or email
dan@oracca.org
to set a test date.**



Training & Certification

NATE CERTIFICATION



The training and testing for this Industry certification consists of three parts.

- Study manuals on-line
- On demand, on-line video
- On demand Proctored on-line test

See the education & training section of our website for dates and cost information.

www.oracca.org
or use this link:

<http://www.oracca.org/nate-training-testing-signup-form/>

NATE certification tests represent real working knowledge of HVAC and HVAC/R systems and are designed to allow you to be certified in specific knowledge areas. You can earn installation, service or senior certification in one or more of the following specialty areas:

The benefits of NATE certification are extensive and positively impact many groups.

- **Contractors** prefer NATE-certified technicians because they remain in the industry longer, know how to do the job right the first time and are more productive than non-certified technicians.
- **Manufacturers and Distributors** know that NATE certification encourages proper installation and service, which means fewer warranty returns and, ultimately, a better bottom line.
- **Educators and Trainers** benefit from NATE certification's uniform testing standard.
- **Utilities** appreciate NATE certification's focus on correctly installing and servicing sophisticated HVAC/R equipment, which saves energy and money when operating at peak efficiency.
- **Consumers** look for NATE certification because it ensures that a knowledgeable, well-trained and highly experienced technician will service their home heating or cooling system.

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**WE EMPLOY
NATE-CERTIFIED
TECHNICIANS**

**Contact ORACCA
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to set a test date.**

ORACCA is ...

Knowledge and Continuing Education

ORACCA Meetings



Monthly ORACCA meetings are the place to gain knowledge on a variety of subject of critical importance to member businesses. Examples of the meeting content are Utility program update, Honeywell controls seminar, Cyber Security seminar, and numerous product presentations dealing with the HVAC/R industry.



This is the place to meet face to face with the Oregon Code Officials during our quarterly combined meetings. For the first time, the HVAC industry has an ORACCA contractor Board member on the Oregon Mechanical Officials Association (OMOA) Board of directors. This helps the lines of communication between our two associations immensely.

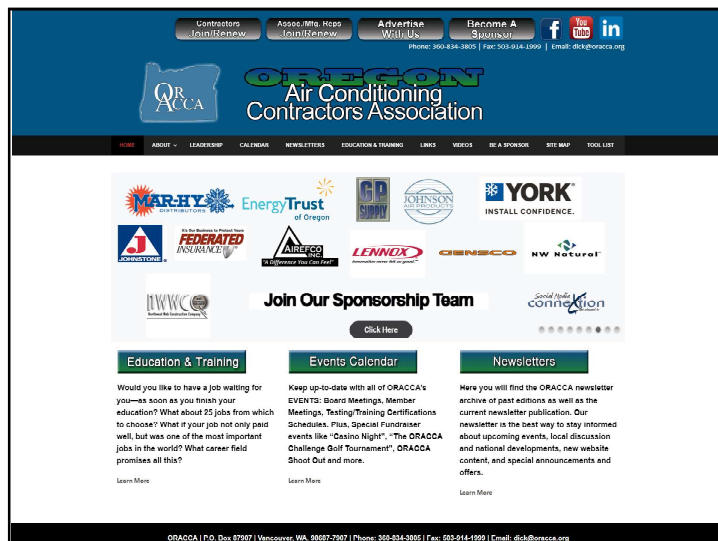
The ORACCA Board of Directors has representatives from suppliers, insurance, both gas and electric utilities, as well as a majority of HVAC contractors. This allows us to handle a number of industry issues directly, which involves one of these entities.

On line availability for training testing, registrations, our annual Trap shoot event and our annual golf tournament. This plus availability of back issues of our newsletter, complete calendar of events, to just name a few.



EnergyTrust
of Oregon

www.oracca.org



ORACCA is ...

Industry Continuing Education Credits



ORACCA
VIDEO



ORACCA is a source for continuing education units. Many of our monthly meetings qualify for NATE CEUs and or CCB CE's. In addition, we are developing a library of on line on demand videos that also qualify for NATE CEU's. See the sample of 2018 meetings and events at the bottom of this page.

To help clarify the CEU issue, NATE requires that each person participate in ongoing training to maintain their certification. NATE requires 16 CEU hours every two years, in order to keep the certification active.

The Construction Contractors Board, which is responsible for issuing business licenses in the State of Oregon also requires continuing education. This program is for existing contractors who must complete continuing education every two years to renew their licenses. Unless exempt, all residential contractors need the following continuing education every two year license period:

3 hours of CCB laws, regulations and business practices classes

PLUS, 5 hours of other approved courses that relate to business practices or your trade. Following is a sample of our annual meeting schedule from years past.

- A. **January 18 - Codes Update & Utility Update@NW Natural, Sherwood - NATE CEU (1.0), CCB CE (1.0)**
- B. February 1 - Honeywell @ MarHy - **NATE CEU (1.0), CCB CE (1.0)**
- C. March 1- Cyber Security Presentation @ YORK , Tigard, OR- **NATE CEU (1.0), CCB CE (1.0)**
- D. **April 19 - Codes Update, Mfg. Reps Presentation @ NW Natural, Sherwood- NATE CEU (1.0), CCB CE (2.0)**
- E. May 3 - Training Day @ Johnstone Corp. - **NATE CEU (8.0)**
- F. June 7 - AIREFCO Presentation @ TBD- **NATE CEU (1.0), CCB CE (1.0)**
- E. **June 9 - Shoot Out - Canby Rod & Gun Club**
- G. **July 16 - Golf Tournamnet - Oregon City Golf Course**
- G. **July 19 - Codes Update@NW Natural , Sherwood - NATE CEU (1.0) & CCB CE 2.0**
- H. August - No Meeting
- I. Sept. 13 - TBD Presentation @ NW Coll. of Constr. - **NATE CEU (1.0), CCB CE (1.0)**
- J. **October 18 - Codes Update@NW Natural , Sherwood - NATE CEU (1.0) & CCB CE 2.0**
- K. Nov. 1 - Thermal Presentation @ NW Coll. of Constr. - **NATE CEU (1.0), CCB CE (1.0)**
- L. Dec. 6 - Xmas Party @ Lennox

Members save on training videos, earning them NATE CEU's

ORACCA is ...

Medical, Safety & Risk Management

ORACCA GROUP HEALTH INSURANCE



**LAPORTE
& Associates
Insurance**

**Members could save
up to two to three
times their dues if
qualified for this
program.**

The ORACCA Large Group Health Plan offers the negotiation advantages of large business to Oregon HVAC Contractors. With the power of nine construction trade associations, HealthNet offers superior rates and plan designs, featuring:

Annual cap out of pocket for all prescriptions
Massage/Acupuncture/Chiropractic/Naturopath coverage.
14 different deductible levels.
4 different Prescription plans.
Ability to mix and match above as needed.

The ORACCA plan currently has over 4,000 individuals insured. The plan has been locally managed by LaPorte and Associates for over 20 years.

If your current plan experienced an increase and you have not looked at the ORACCA Health Plan in the last year, you should review this option. There are structures that have been created to specifically shield businesses from the market cycles and provide long-term rate stability.

Will your company qualify for coverage? The only way to find out is to send in a census document to be reviewed. This is a quick and easy process to determine if your company can save significant money on insurance coverage. Many of our member have! **The form is on page 10.**

LARRY W. JOHNSON MBA, CIC
Account Executive
ljohnson@laporte-insurance.com
D: 971.404.3768 | 800.542.2125
Please visit our website:
laporte-insurance.com
CA# 0F75327



**ORACCA
MEMBER**

BENEFITS

Group Health Form

	Employee or Dependent if any		Employee	Enrollment Status	Employee
Employee Spouse (Child(ren))	DOB MM/DD/YY	Gender M/F	Hours Worked	EE, ES, EC, EF Waiving, Ineligible	Home Zip Code

To find out what your savings can be, please fill out the census above. Send this form to LJohnson@laporte-insurance.com. All information is confidential and will not be shared. If you like what you hear, then consider membership in ORACCA and join with your fellow HVAC/R contractors to help build a strong industry for our trade.

Company Name	Contact Person	Phone	Email

Group Business Insurance

BUSINESS INSURANCE



For more than a century, Federated Insurance has provided peace of mind to business owners through valued insurance protection. Our commitment to serve family businesses endures largely because we share a foundation of values and principles with them that is rooted in the belief that financial strength, vision, leadership, and quality people are critical to any organization's long-term success.

Federated is honored to play a role in the success of our valued clients. With this honor comes the realization of everyone in the Federated organization that we must be in more than the insurance and risk management business.

Federated specializes in business insurance for selected industries, and is a proud associate member of ORACCA. They offer many resources dealing with Risk Management and workplace safety. ORACCA recommends that you look at one or more of Federated's programs.

Property and Casualty is Federated's biggest product, they write a wide variety of specialty property & casualty products for a wide range of industries.

Their areas of specialty include:

Auto service centers
Building materials dealers and wholesalers
Custom woodworking and cabinetmakers
Contractors in various fields
Equipment dealers including dairy,
agricultural, and more
Funeral Services
Jewellers
Machine and tooling shops
Motorcycle dealers
Petroleum marketers, convenience stores,
and transport
Printers
Retail operations in the areas of farm,
hardware home supply, and more
Tire dealers
Wholesalers

Coverage is available for a long list of business needs, including various types of liability, Worker's Compensation, Ocean Marine, Foreign Exposure, and many more. Policies are custom-designed to meet the needs of each business.

For information on these services
please contact:

Ken Deason | Account Executive
Federated Insurance – Association
Risk Management Services

121 East Park Square, Owatonna
MN 55060

O: (507) 444-6660




C: (507) 363-1762

E: kddeason@fedins.com



ORACCA Affiliations

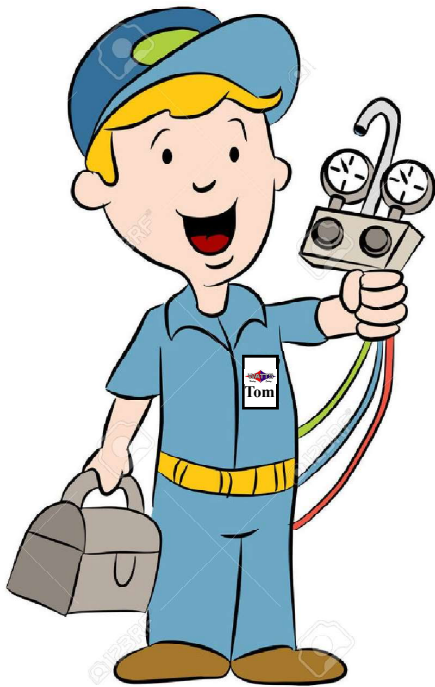
The Oregon Air Conditioning Contractors Association (ORACCA) is pleased to announce an Affiliate Relationship with Service Roundtable. As a member of ORACCA, you have FREE Affiliate Membership in the Service Roundtable. This relationship costs the ORACCA member NOTHING; however, there are significant affiliate membership benefits. In addition, you can elect to become a Full Member in the Service Roundtable to realize additional savings. The cost of full membership in the Service Roundtable is \$50.00 monthly. The following lists the advantages of both the Affiliate Membership and the Full Membership in the Service Roundtable.

Feature	Affiliate Membership Benefits	Full Service Roundtable Members
<p>Business Content & Tools</p>	<p>250+ pieces of professionally developed content—ready for download and immediate use including</p> <ul style="list-style-type: none"> • Five different templates for maintenance agreement programs • dozens of postcards ready for a logo and an offer • door hangers • incoming call scripts • truck stock lists • price calculators and more 	<p>2,500+ pieces of professionally developed content ready to download and immediately use in the business, plus 10 to 12 new pieces of content developed and provided each month.</p> 
<p>Rebates</p> 	<p>Rebates directly to the contractor from over 80+ Preferred Partners offering business services and products including software marketing answering services CSR training consumer financing HR payroll services and more. The Associate member of Service Roundtable on average receives a \$275 annual rebate from the Service Roundtable Partners.</p>	<ul style="list-style-type: none"> • Higher rebates from Service Roundtable Preferred Partners. • Full paying membership, rebates from Preferred Partners often double. • The average quarterly rebate for a full paying Service Roundtable member is \$1,160 or \$4,640 annually.
<p>Success & Connection Meetings</p> 	<p>The same registration fee that full-paying Service Roundtable members pay for the two large industry events that Service Roundtable sponsors each year –</p> <ul style="list-style-type: none"> • Spring International Roundtable meeting and • Service World Expo, plus • An invitation to a FREE one-day Success Day training event held in local areas across the U.S. and Canada. <div style="border: 2px solid blue; padding: 10px; margin-top: 20px;"> <p><u>A full membership is only \$50.00 a month</u></p> <p>Contact the Service Roundtable Team at 877-262-3341 or email to serviceroundtable.com to get information on all the advantages available to you.</p> </div>	<p>Affiliate level benefits, plus Idea Exchange Exchange of information with the other 4,000+ contractor members. If you have a question about software, pay for performance or how to motivate CSRs, a quick post on the Idea Exchange will result in anywhere from 2 to 25 responses from other Service Roundtable members who have dealt with the same issue.</p> <p>Responses and topics are stored in the Idea Exchange archives providing over 16 years of archived discussions.</p>



ORACCA is ...

Employee Badges



EMPLOYEE I.D. Badges

Announcing a new member benefit. We are now able to produce plastic name badges for your employees at a member price of only \$1.00 per badge. Non members can avail themselves of this service for \$5.00 per badge.

To get your company badges, simply send a good JPEG of your company logo, pictures of the individuals you wish to have on the badge and their name. The photos should be in the JPEG format also. Next choose either horizontal or vertical type formats. Then, determine what you want for a lanyard hole at the top, either round or slot.

1. Company Logo
2. Picture (Choose a neutral or dark background)
3. Horizontal Vertical
4. Hole Slot

The Board decided that each company would be responsible for securing their own lanyards, due to preferences in style, color, etc. There are many styles available on Amazon.com.

Samples of the badges are shown below.

Contact ORACCA
360-834-3805 or email
dan@oracca.org
for information on this
member benefit



FRONT
←

BACK
→



ORACCA Networking and Information

Education and Workforce Development



In order to meet our employers' current and future workforce needs, students, parents and post-secondary institutions need better information about careers, earning potential, and the education and training required by our businesses, including opportunities in skilled trade occupations. ORACCA is one source for this information and training.

Examples of Just Some Member Benefits

Benefits Checklist.

- Medical Insurance Savings for ORACCA members
- Technician Badges (Member / Non Member Pricing)
- Quarterly Meeting w/ Code Officials OMOA
- New Member Rebate from NW Natural
- ORACCA Website - www.oracca.org
- Monthly Newsletter
- Member Networking

Important	Not Important	Benefit Description	Page #	Savings Potential
<input type="checkbox"/>	<input type="checkbox"/>	Medical Insurance Savings for ORACCA members	9 & 10	\$\$\$\$
<input type="checkbox"/>	<input type="checkbox"/>	Quarterly Meeting w/ Code Officials OMOA (CE's)	8	\$\$
<input type="checkbox"/>	<input type="checkbox"/>	Member Discounts on Training/Testing (CE's)	8	\$\$\$
<input type="checkbox"/>	<input type="checkbox"/>	Employee ID Badges	13	\$
<input type="checkbox"/>	<input type="checkbox"/>	NATE CEU's from Meetings	8	\$\$
<input type="checkbox"/>	<input type="checkbox"/>	NATES CEU's from ORACCA Video Library	8	\$\$
<input type="checkbox"/>	<input type="checkbox"/>	Business Insurance Federated Insurance	11	\$\$
<input type="checkbox"/>	<input type="checkbox"/>	Complimentary Service Roundtable membership	12	\$\$
<input type="checkbox"/>	<input type="checkbox"/>	Full Membership opportunity Service Roundtable	12	\$\$\$\$
<input type="checkbox"/>	<input type="checkbox"/>	Member discounts on training & testing	4-6	\$\$

Contact Us

ORACCA

Oregon Air Conditioning Contractors
Association

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P.O.Box 1949
Vancouver, WA. 98668
Voice: 360-834-3805
Fax: 503-914-1999
Email: dan@oracca.org
Web: www.oracca.org

Membership Information

9:00AM - 5:00PM Pacific Time
Voice: 360-834-3805
Fax: 503-914-1999
Email: dan@oracca.org
On-line: www.oracca.org

Change of Contact Information

By Phone: We can be reached at
360-834-3805

By Email:
You may always contact us at:

dan@oracca.org



By Mail:

Just use the Association office address listed on the left.

Membership Inquiries

If you have any questions about your ORACCA membership, need to replace a brazing card, or are not receiving your newsletter, please contact us by mail, phone, or email, using the information on the left.

Membership Renewal:

ORACCA will send you renewal notices, shortly before your annual membership expires. You can also renew on our website, www.oracca.org, at the top of the home page.

Contractors Join/Renew Assoc. Mfg. Reps. Join/Renew Advertise With Us Become A Sponsor

Phone: 360-834-3805 | Fax: 503-914-1999 | Email: dick@oracca.org

ORACCA OREGON Air Conditioning Contractors Association

HOME ABOUT LEADERSHIP CALENDAR NEWSLETTERS EDUCATION & TRAINING LINKS VIDEOS BE A SPONSOR SITE MAP TOOL LIST

How are your Medical Insurance rates this year?
You need to check out the ORACCA Member Group program.
Learn More

Education & Training Events Calendar Newsletters

Would you like to have a job waiting for you—as soon as you finish your
Keep up-to-date with all of ORACCA's
EVENTS: Board Meetings, Member
Here you will find the ORACCA newsletter archive of past editions as well as the

The Pacific NW Heating Cooling Association Serving Oregon and SW Washington



ORACCA

Oregon Air Conditioning Contractors Association

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