

# NEWS & VIEWS

## December, 2013



P.O. Box 87907  
Vancouver, WA. 98687-7907  
360-834-3805  
dick@oracca.org

## ORACCA's December Events

### ORACCA Meeting at Lennox

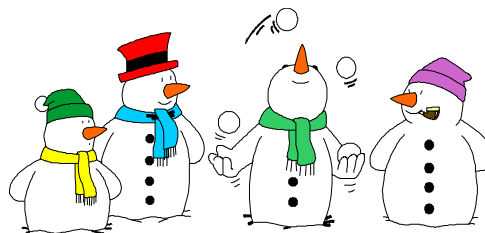
The **December 13th meeting** of the Oregon Chapter of Air Conditioning Contractors of America is scheduled to be held at **Lennox Industries, 13101 SE 84th Ave., Bldg. A, Clackamas, OR. 97015.**

**The time for the meeting is 11:30**

Our Holiday Lunch is being provided by Lennox so bring your appetite and join your fellow HVAC contractors to celebrate our 2013 holiday .

We have scheduled some representatives from various agencies such as the Department of Veterans Affairs, Chemeketa Community College, NW College of Construction, Institute of Technology and Portland Community College to address the issue of placing returning veterans into the trades and other avenues for finding and training future technicians

### HAPPY HOLIDAYS FROM THE STAFF AT ORACCA HEADQUARTERS



Sam Laurel Dick David



Suzanne

### Inside This Issue

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Test

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**What?**

**Employment  
Opportunities in the  
Trades**

**When?**

**11:30PM  
December 12th  
at**

**Lennox Industries,  
13101 SE 84th Ave.,  
Bldg. A,  
Clackamas, OR. 97015.**

## Happy Holidays! from ORACCA



*Best wishes to all for a  
wonderful holiday season and  
a new year filled with peace  
and prosperity!*

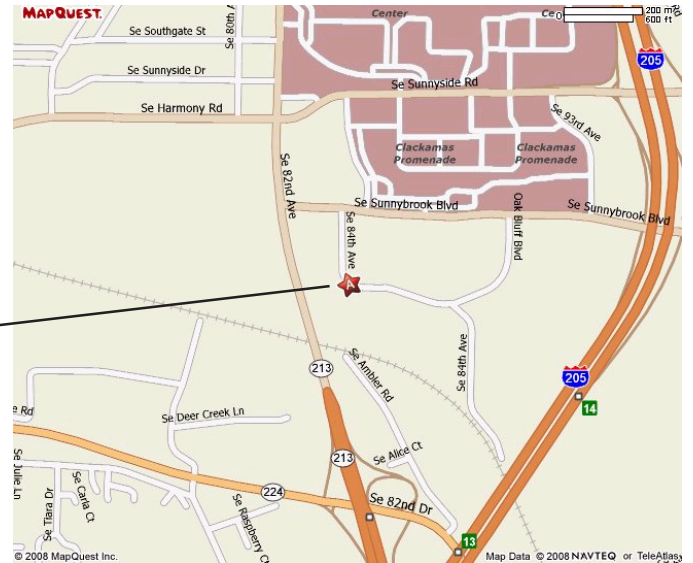
# December Meeting

Thursday

December 12, 2013

11:30AM

**LENNOX Industries**  
**Holiday Luncheon**



## *President's Corner By Buck*

Yes Ladies and Gentlemen, we have all made it another year. The Turkey is put away, we all have lots to be thankful for and hopefully we all have work lined up through the New Year and beyond. We are all indeed fortunate to be in a vibrant, dynamic industry in a part of the United States where our skills and knowledge are needed and appreciated.

Again this year it my pleasure to invite all of the ORACCA members and Dealers to join together for a meeting unlike any other we hold during the year. This is a meeting where we can just be friends, take a minute to celebrate our successes, talk about our challenges and generally just enjoy each other and each others company.

So mark your calendar. December 12<sup>th</sup> at Lennox in Clackamas is the date and place, 11:30 to 1:00 the time to be there. Come celebrate the Holiday season with us and enjoy the hospitality and food always provided by The great Lennox staff. Put away the competitiveness and just enjoy.

**See you there...and remember.....Santa is watching**

**Merry Christmas**

**Froliche Weihnachten**

**Joyeux Noel**

**Feliz Navidad**



ORACCA distributes NEWS & VIEWS on a monthly basis to members and selected non-members, so that all those in the HVAC/R industry can keep informed of issues regarding our trade, and Chapter activities. We hope the non-members will see this newsletter as an example of the quality services that ORACCA provides. Contributions or suggestions can be faxed to Association Headquarters at 360/834-3507 or emailed to [info@oracca.org](mailto:info@oracca.org)

# GENSCO

Full Line Wholesaler of HVAC Supplies, Equipment & Service Parts

## About Gensco

Gensco is a multi-state HVAC distributor and manufacturer serving the Northwestern United States. Gensco began business in 1947 as the General Sales Company and incorporated under the name Gensco, Inc. in 1948. The name Gensco is a contraction of the words General Sales Company. Over the last fifty years, Gensco has grown and currently operates from over twenty locations in Washington, Oregon, Alaska, Montana and Idaho. We have approximately 550 employees. Our Corporate Offices are located in Fife, WA, approximately 25 miles south of Seattle. Our corporate building has over 200,000 sq. ft. of warehouse, manufacturing and office space.



Johnson Air Products  
A Proud Sponsor of ORACCA

[www.johnsonair.com](http://www.johnsonair.com)

2220 SE Ninth Ave.  
Portland, OR. 97214  
503-234-5071

## TRAINING/ TESTING

**NATE Gas heat Training/Testing. DECEMBER 7, 2013, 8:00AM, NW Natural, Portland**

Please see the registration material on pages 4 & 5

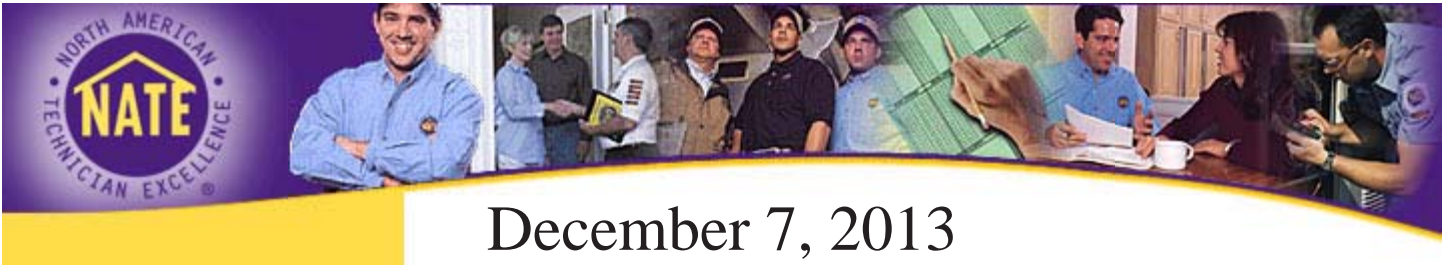
**Brazing Testing in Eugene December 7th and in Portland at PCC on December 13th. Go to [www.oracca.org](http://www.oracca.org) for registration information.**

**Registration cutoff date is November 30th to allow the participants sufficient study time.**

See the enclosed calendar of events for other training/testing opportunities in the second half of 2013.  
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**Not a member? We'd love to serve you, too.**

For additional information visit [www.oracca.org](http://www.oracca.org) or call 360-834-3805. Email [dick@oracca.org](mailto:dick@oracca.org)



December 7, 2013

8:00AM - 5:00PM

## NATE Training & On-Line Test

Registration limited to the first 18 applicants

Test Site  
NW Natural  
220 NW 2nd Ave.  
Portland, OR 97209

Session will be held in the computer center. Check with lobby guard for instructions to the room. Parking is available in the Smart Park facility on Davis, between 2nd and Naito Parkway. Parking fees are the participants responsibility. Each participant must have photo ID.

### What to Bring

- Photo Identification.
- Your NATE ID number if you have one.
- Personal Identification Number (PIN), which you created when you first tested with NATE. Candidates who have already tested with NATE and do not recall their NATE ID or PIN must call the NATE office for assistance. This should be done at least two days prior to the test. Call 1-877-420-6283
- A non-programmable calculator

Training will consist of four hours of training and test preparation dealing with special emphasis on the Core and Gas Heat sections. Following the training, each participant will move to the Computer lab (limited to 18 computer stations) where they will take the proctored NATE test(s) on line. Once the applicant has finished the test(s) on line, each applicant will have on line access to their pass/fail status on the test.

**Testing On-line:** When you arrive at a testing location, a proctor will access the on-line testing site. You will then click on "Take a NATE test on-line" and enter the Proctor ID number and the Session ID number, both of which you will receive from the proctor. You will then be asked to enter your NATE ID and PIN number to proceed. If this is your first time taking a NATE exam, you will create your own data record in the NATE system. You will then be able to create a PIN and you will be given a NATE ID. Please make note of both numbers.

Each applicant wishing to participate in this NATE testing session must fill out the registration form and return it to ORACCA Headquarters. You will be notified of test specifics and a link to the study guides once you have registered.



If you have any further questions, please call us at  
360-834-3805

PO Box 87907, Vancouver, WA 98687-7907  
Oregon Chapter of Air Conditioning Contractors of America

# NATE Certification Test Registration Form



Return the completed form and make check payable to:

## ORACCA

Oregon Chapter of Air Conditioning Contractors of America  
 P.O. Box 87907, Vancouver, WA. 98687-7907  
 Voice: 360-834-3805 • Fax: 503-914-1999  
 E-mail: dick@oracca.org • Website: www.oracca.org

**NATE test December 7th**

**FAX ORDERS WELCOME**  
**With Credit Card**  
**VISA, M/C, AMEX**  
 Please make copies  
 of this form to use for  
 future orders

### COMPANY CONTACT INFORMATION

Company \_\_\_\_\_ Name \_\_\_\_\_  
 Phone \_\_\_\_\_ Fax \_\_\_\_\_ Email \_\_\_\_\_ ORACCA Member   
 Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

### REGISTRANTS INFORMATION

*TEST RESULTS ARE MAILED TO THE HOME ADDRESS UNLESS OTHERWISE INDICATED, USE ADDITIONAL PAPER FOR MORE REGISTRATIONS*

1) \_\_\_\_\_ Phone \_\_\_\_\_ Email \_\_\_\_\_  
 Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 2) \_\_\_\_\_ Phone \_\_\_\_\_ Email \_\_\_\_\_  
 Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

### ORDERING INFORMATION

Catalog	Description	Qty	Mbr Price	Non Mbr Price
COHPTO	NATE On-Line Test Core		\$295.00	\$395.00
COHPTO	NATE On-Line Gas Heat		\$295.00	\$395.00
COHPTO	NATE Combo Core & Gas Heat		\$550.00	\$750.00
Total				

**Program consists of 4 Hour Training with special emphasis on Core & Gas Heat, followed by on line testing at the NWN Computer center. Participants will know pass/fail at end of test session. Price is per test. i.e. Core or Gas Heat, or you can save by ordering the combo pack, which includes both tests.**

**Registration cutoff date is November 30th to allow the participants sufficient study time.**

*Due to the limited class size, a \$35.00 "No show Fee" will be applied to participants who do not notify ORACCA office before canceling.*

Visa     M/C     Amex

Credit Card # \_\_\_\_\_

Check # \_\_\_\_\_

Exp Date \_\_\_\_\_ Security Code \_\_\_\_\_

Sent to

Card Holder Name \_\_\_\_\_

**ORACCA Headquarters**  
 PO Box 87907  
 Vancouver, WA 98687

Zip Code \_\_\_\_\_

### FOR OFFICE USE ONLY

Received by \_\_\_\_\_ Date \_\_\_\_\_



# ORACCA PLANNING CALENDAR

2013

**New Year's Day, Jan 01**

**M L King Day, Jan 16**

**Utility Update at NW Natural - 1/10/13**

January 2013						
S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

July 2013						
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	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

**Independence Day, Jul 4**

**Golf Tournament, July 8th.**

**Valentine's Day, Feb 14**

**President's Day, Feb 20**

**Universal Service Parts- Dave Thomas NWCC - 2/14/13 GENSCO to Sponsor.**

February 2013						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28		

August 2013						
S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

**No Meeting**

**BOARD MEETING Mar 14 10:00AM**

**Codes Update / DOE - York- 3/14/13**

**Texas Hold'M Tourney Watts - 3/16/13**

March 2013						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

September 2013						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

**Labor Day, Sept 2**

**NATE Gas Heat Training- 09/14**

**September 21st Shootout Trap at the Canby Rod & Gun Club**

**Maual J Training- 09/28**

**BOARD MEETING Apr11 10:00AM**

**ETO Presentation - Lennox 4/11/13**

**Board to start planning for Golf in July**

**Mother's Day , May 12 Memorial Day, May 27**

**BOARD MEETING May 9 10:00AM**

**NATE Presentation - Don Frenberg Johnson Air - 5/9/13**

April 2013						
S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

October 2013						
S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

**Casino Night October 11th, NW Natural**

**Manual D Training- 10/19**

**Halloween, Oct 31**

**Daylight Savings, Nov 3**

**Thanksgiving, Nov 28**

**Hanukkah, Nov 28**

**NATE H/P Training-11/02/13**

**BD MTNG 11/14 10AM**

**NW Dutless, ETO Rebates, Demandforce/ - 11/14/13**

**Father's Day , June 16**

**BOARD MEETING June 13 10:00AM**

**How to determine your company's overhead. Johnstone Supply 6/13/12**

June 2013						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

December 2013						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

**Christmas, Dec 25**

**New Years Eve, Dec 31**

**NATE Gas Heat Training- 12/07/13**

**Brazze Testingg- 12/13**

**Xmas Party - Lennox - 12/12/13**

**BOARD MEETING Dec 12 10:00AM**

= Training

'Tis the season of Christmas, and of all the bad luck, we're all stuck here with Dick, who thinks this whole thing just sucks.

While others keep busy with their holiday rush, he's mumbling obscenities that would make the Grinch blush.

The crew is all happy, decorating the office and the fax machines humming, the emails won't stop. The financials look great, this year has been super, but none of that changes his holiday stupor.

So he sits in his office, alone, Christmas Eve and what happens next he just doesn't believe. He heard a jingling outside, and the scraping of hooves. "OH NO!" he exclaimed as he climbed to the roof.

Sure enough, there he stood in all of his glory, It was Santa, just like you'd see him in a holiday story. He dismounted his sleigh and pulled Dick aside, He said, "Let's go inside and talk before I continue my ride".

So they climbed down through the hatch and descended the ladder, Santa said, "C'mon, Dick, tell me what's the matter.

We need to discuss your holiday mood I'm starting to think you're one bitter old dude!"

"Bitter?" Dick said, "Now that's kind of funny. Compared to last year my disposition is sunny! "Seriously," he added, "I wouldn't lie to you, the year we've just had is too good to be true."



"Great," Santa said "If it's true that's fantastic! But it's hard to tell if you're just being sarcastic. The holidays come just one time each year, Would it kill you to show just a hint of good cheer?"

As he stood up to leave, Santa said with a smile, "I want you to sit here and think for a while. Consider all the things for which you should be grateful, and find a way to express them without being mordant and hateful."

Santa went back upstairs, and they both said goodbye. "Merry Christmas, friend Dick!" he said, already on the fly.

Dick returned to his desk, once again all alone, and sat down to create this brief Christmas poem.

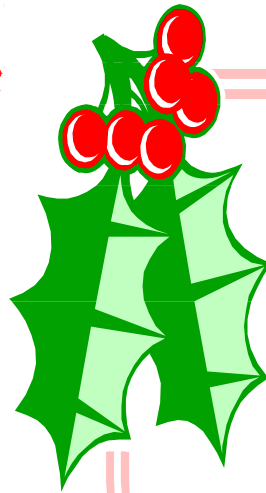
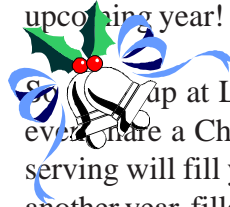
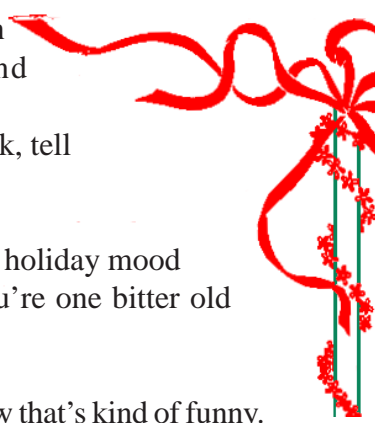


To all of our members, prospective, old and new,

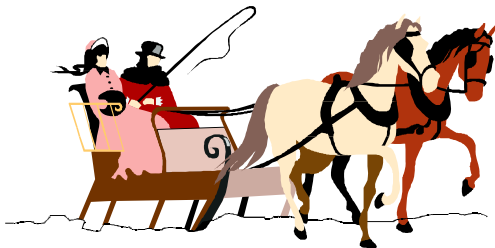
Thanks for your support! We're all indebted to you!

We wish you good times, prosperity, and cheer, Success in the future, Good Health and big profits in the upcoming year!

So pop up at Lennox and mix and mingle. We might even share a Christmas time jingle. The food they are serving will fill you to the brim. Join with us to toast to another year, filled with the hope of peace and prosperity.



*Happy Holidays from  
Your Association  
Headquarters Team.  
Suzanne, Dick, Dave,  
Susan, Kathy, Melanie,  
Collin, Laurel, Laslo,  
Bruce, Sherril, Marty,  
and Sam*



<p><b>PRESIDENT</b>  <u>Buck Sheppard</u>          Tri County Temp Cntrl          503/312-3204</p> <p><b>VICE-PRESIDENT</b>  <u>Mark DeFrancisco</u>          Heat Relief          503/261-9915</p> <p><b>SEC-TREASURER</b></p> <p><b>LEGISLATIVE-CODES - ENERGY</b>  <u>Mert Gagle</u>          Gagle's Htg. &amp; AC          503/581-2972</p> <p><b>PROGRAMS</b>  <u>Mark DeFrancisco</u></p> <p><b>EDUCATION/ APPRENTICESHIP TRADE SHOW/ PROMOTION</b>  <u>Mark DeFrancisco</u>          Heat Relief          503/261-9915</p>	<p style="text-align: center;"><b>Planning Ahead ....</b></p> <p style="text-align: center;"><b>MEETING DATES</b></p> <p>A. January 10, 2013 - Rebate program roundtable with ETO, PGE, NWN.          B. February 14, 2013 - Universal Repl. Parts - NW College of Constr.          February 26-March 2, 2013 - ACCA National Meeting, Orlando, FL.          C. March 14, 2013 - Codes Update - York          D. April 11, 2013 - ETO - Lennox          E. May 9, 2013 - NATE - Johnson Air          F. June 13, 2013 - How to determine your overhead- Johnstone Supply          G. July 8, 2013 - Golf Tournament          H. August 2013 - No meeting          I. September 21, 2013 -Outing - ORACCA Shoot-Out          J. October 11, 2013 - Casino Night @ NW Natural          K. November 14, 2013 - NW Ductless Update - York          L. December 12, 2013 - Xmas party - Lennox</p> <p style="text-align: center;">Visit our Website for information on the association's activities.  <a href="http://www.oracca.org">www.oracca.org</a></p> 	<p><b>BOARD OF DIRECTORS</b>  <u>Mark DeFrancisco</u>  <u>Mert Gagle</u>  <u>Dennis Klink</u>  <u>Mike Morgan</u>  <u>Dan Pfau</u>  <u>Buck Sheppard</u>  <u>Loren Watts</u>  <u>Kelly Wilhite</u></p> <p><b>ASSOC. BOARD MBRS</b>  <u>Keith Barrow</u>  <u>Christopher Combs</u>  <u>John Karasaki</u>  <u>Larry Johnson</u>  <u>Marshall Johnson</u>  <u>Stewart Mercer</u>  <u>Dan Wilkinson</u></p> <p><b>EXECUTIVE DIRECTOR</b>  <u>Suzanne M. Stilwell</u>          Association Management          360-834-3805          Fax: 503-914-1999</p> <p style="text-align: center;"><i>"We Meet The Second Thursday of Each Month"</i></p>
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# ORACCA

Oregon Air Conditioning Contractors of America  
 P.O. Box 87907  
 Vancouver, WA. 98687-7907  
 360-834-3805

**ORACCA,  
 December Meeting - Lennox,  
 Clackamas**

To:

**Not a member? We'd love to serve you, too.**

For additional information visit [www.oracca.org](http://www.oracca.org) or call 360-834-3805. Email [dick@oracca.org](mailto:dick@oracca.org)