

# NEWS & VIEWS

## July, 2013

### ORACCA's Vendor Members & Sponsors Appreciation Issue

#### VENDOR APPRECIATION

This issue is devoted to thanking our vendor associate members for their support of the ORACCA association during 2013. ORACCA is grateful for all the efforts of our associate members in making our monthly meetings and association events successful.

Some examples are listed below. Be sure to check out our Associate Member listings on pages 2-4 and give them your business, whenever possible.

#### JUNE MEETING

Those of you who attended the June meeting on "How to Determine Your Company's Overhead", were treated to some insight on the true figures for an HVAC operation.

ORACCA members were even given the ability to obtain copies of the actual spreadsheets.

This meeting was held at the Johnstone Supply facility at 10th and Sandy. We want to Thank Johnstone Supply for their support and for sponsoring the luncheon.

#### JULY GOLF

The Annual ORACCA Golf Tournament was held July 8th at Oregon City Golf Course. It was a beautiful day and we had a full turnout for the tournament. Please thank our sponsors shown on page 7. Without them, we could not hold such a great event. NW Natural again sponsored the dinner for the outing.

#### SEPTEMBER SHOOT-OUT- RESERVE THE DATE

Come join us on September 21st, 12:00PM to 5:00PM, at the Canby Rod & Gun Club for the first ORACCA Shoot-Out. We are holding trap and target shooting for those wishing to hone they skills.

NW Natural will have their Bar-B-Que wagon at the event to provide the food for the attendees

**TRAP SHOOT:** ORACCA provides Ammo - 25 Shells per shooter and Birds - 25 per shooter. **Awards for 1st, 2nd, and 3rd Place**

**PISTOL RANGE:** ORACCA provides Targets, Range Fee and Range Safety Officer. Target shooters supply their own handguns and ammo.



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#### Inside This Issue

General Info 1

Vendor Members 2-4

Calendar 5

Golf Shots 6

Golf Sponsorship 7



*What?*

ORACCA Shoot-Out

*When?*

12:00PM

September 21st

at

**Canby Rod & Gun  
Club**

**25011 S. Molalla Forest Rd.  
Canby, OR. 97013**

## ORACCA HVAC Contractor Members, be sure to support our Associate Vendor members

Our Associate members have provided support, both monetarily and through the use of their facilities to make our monthly meetings and events a success. Without their support, ORACCA could not provide its members with the networking, training and education, which is necessary for the success of any HVAC business. Please give their representatives your time and attention when they call on you, as appreciation for their efforts on our behalf.



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# ORACCA PLANNING CALENDAR

2013

**New Year's Day, Jan 01**

**M L King Day, Jan 16**

**Utility Update at NW Natural - 1/10/13**

January 2013						
S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

July 2013						
S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

**Independence Day, Jul 4**

**Golf Tournament, July 8th.**

**Valentine's Day, Feb 14**

**President's Day, Feb 20**

**Universal Service Parts- Dave Thomas NWCC - 2/14/13 GENSCO to Sponsor.**

February 2013						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28		

August 2013						
S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

**No Meeting**

**BOARD MEETING Mar 14 10:00AM**

**Codes Update / DOE - York- 3/14/13**

**Texas Hold'M Tourney Watts - 3/16/13**

March 2013						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

September 2013						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

**Labor Day, Sept 2**  
**NATE Gas Heat Training- 09/14**  
**September 21st Shootout Trap at the Canby Rod & Gun Club**  
**Maual J Training- 09/28**

**BOARD MEETING Apr 11 10:00AM**

**ETO Presentation - Lennox 4/11/13**

**Board to start planning for Golf in July**

**Mother's Day , May 12 Memorial Day, May 27**

**BOARD MEETING May 9 10:00AM**

**NATE Presentation - Don Frenberg Johnson Air - 5/9/13**

April 2013						
S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

October 2013						
S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

**Casino Night October 11th, NW Natural**  
**Manual D Training- 10/19**

**Halloween, Oct 31**  
**Daylight Savings, Nov 3**  
**Thanksgiving, Nov 21**  
**Hanukkah, Nov 28**

May 2013						
S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

November 2013						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

**NATE H/P Training-11/02/13**  
**BD MTNG 11/14 10AM**  
**Medical Coverage update / - 11/14/13**

**Father's Day , June 16**

**BOARD MEETING June 13 10:00AM**

**How to determine your company's overhead. Johnstone Supply 6/13/12**

June 2013						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

December 2013						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

**Christmas, Dec 25**  
**New Years Eve, Dec 31**  
**NATE Gas Heat Training- 12/07/13**  
**Brazze Testingg- 12/13**  
**Xmas Party - Lennox - 12/12/13**  
**BOARD MEETING Dec 12 10:00AM**

= Training

# 2013 Annual ORACCA Golf Tournament



These are some candid shots of our Annual ORACCA Golf Tournament participants.

A good time was had by all!!



Does it seem like some players had a better time than others?



Regardless, it was a perfect day for Golf, fun and fellowship



As in years past, NW Natural was on hand to provide great food for all the golfers.

**ORACCA wants to thank all their Sponsors for there support of this event. Please see the list of Sponsors on the next page and give them your business when the opportunity presents itself.**



# ORACCA



Thanks to our Sponsors for their contribution to making the 2013 Annual Golf Tournament a Success!

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## ORACCA MEMBERS, SUPPORT YOUR SPONSORS

ORACCA, it's officers, directors, members, and staff want to thank these Sponsors for their financial support of the 2013 Golf Tournament and for their continuing support of the association.

<p><b>PRESIDENT</b> Buck Sheppard Tri County Temp Cntrl 503/ 312-3204</p> <p><b>VICE-PRESIDENT</b> Mark DeFrancisco Heat Relief 503/261-9915</p> <p><b>SEC-TREASURER</b></p> <p><b>LEGISLATIVE- CODES - ENERGY</b> Mert Gagle Gagle's Htg. &amp; AC 503/581-2972</p> <p><b>PROGRAMS</b> Mark DeFrancisco</p> <p><b>EDUCATION/ APPRENTICESHIP TRADE SHOW/ PROMOTION</b> Mark DeFrancisco Heat Relief 503/261-9915</p>	<p style="text-align: center;"><b>Planning Ahead ....</b></p> <p style="text-align: center;"><b>MEETING DATES</b></p> <p>A. January 10, 2013 - Rebate program roundtable with ETO, PGE, NWN.          B. February 14, 2013 - Universal Repl. Parts - NW College of Constr.          February 26-March 2, 2013 - ACCA National Meeting, Orlando, FL.          C. March 14, 2013 - Codes Update - York          D. April 11, 2013 - ETO - Lennox          E. May 9, 2013 - NATE - Johnson Air          F. June 13, 2013 - How to determine your overhead- Johnstone Supply          G. July 8 , 2013 - Golf Tournament          H. August 2013 - No meeting          I. September 21, 2013 -Outing - ORACCA Shoot-Out          J. October 11, 2013 - Casino Night @ NW Natural          K. November 14, 2013 - Medical Insurance Update - TBD          L. December 12, 2013 - Xmas party - Lennox</p> <p style="text-align: center;"><b>Visit our Website for information on the association's activities. www.oracca.org</b></p> <div style="text-align: center;">  </div>	<p><b>BOARD OF DIRECTORS</b> Mark DeFrancisco Mert Gagle Dennis Klink Larry Michelsen Mike Morgan Dan Pfau Buck Sheppard Loren Watts Kelly Wilhite</p> <p><b>ASSOC. BOARD MBRS</b> Keith Barrow John Karasaki Larry Johnson Marshall Johnson Collin McHugh Stewart Mercer Dan Wilkinson</p> <p><b>EXECUTIVE DIRECTOR</b> Suzanne M. Stilwell Association Management 360-834-3805 Fax: 503-914-1999</p> <p style="text-align: center;"><b>"We Meet The Second Thursday of Each Month"</b></p>
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# ORACCA

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To: \_\_\_\_\_

**Not a member? We'd love to serve you, too.**

For additional information visit [www.oracca.org](http://www.oracca.org) or call 360-834-3805. Email [dick@oracca.org](mailto:dick@oracca.org)