

# NEWS & VIEWS

## April, 2013

### ETO Update April 11th @ Lennox

The **April meeting** of the Oregon Chapter of Air Conditioning Contractors of America is scheduled to be held at **Lennox Industries, 13101 SE 84th Ave., Bldg. A, Clackamas, OR. 97015.** at 11:30AM, Thursday, April 11th.

**Lunch is being provided by Lennox,** so bring your appetite and join your fellow HVAC contractors to network and hear about these exciting programs.

All contractors want to have something in their back pocket to “close the sale”. Where do you get such information? At the April ORACCA meeting. We have invited representatives from the Energy Trust of Oregon, Fluid and Lockheed Martin to discuss their various programs and incentives along with supporting activities to aid the HVAC industry.

Our Energy Trust Overview: presenter is **Andrew Shepard.**

**He and Andrew Morphis** will discuss issues dealing with existing homes programs. (Key measures and technologies, key contacts)

**Jeffrey Schwartz** will cover Existing Buildings:

**Dan Wilkinson** will present on Multifamily

**Sarah (Fujita) Truax** will cover New Buildings: (Applicable measures, key contacts, touch on new offerings, etc.)

In addition, to discuss ways in which they may interact with the HVAC industry, there will be representatives from Fluid, ICF and Lockheed.

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**TEXAS HOLD’M Tournament/ Fund-raiser, held March 16th.** was a resounding success. If you were there, you obviously understand this statement. If you weren’t, you missed it, big time!. Great food, good fun and plenty of action for those playing.

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### TRAINING/ TESTING

**BRAZING** Are you ready to get your brazing certification? The next local tests are scheduled for June 14, 2013 at Portland Community College, Cascade Campus, Technology Education Building (TEB 116) 565 Killingsworth - Room # 116 - Portland, OR. 97217. Classes are already filling fast, so get your registration form in soon.

The next Brazing class, following this is scheduled in December, so if you miss this one, you’ll have to wait 6 months.

**NATE** A Heat Pump and Core Training/Testing class is set for April 20th at the PGE facility in Wilsonville.

**MANUAL D** The manual D certification class is set for May 4th, also at the PGE facility in Wilsonville.

See the enclosed calendar of events for other training/testing opportunities.



P.O. Box 87907  
Vancouver, WA. 98687-7907  
360-834-3805  
dick@oracca.org

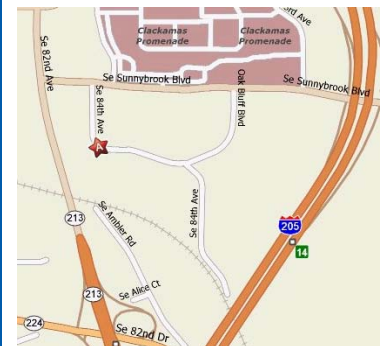
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**What?**

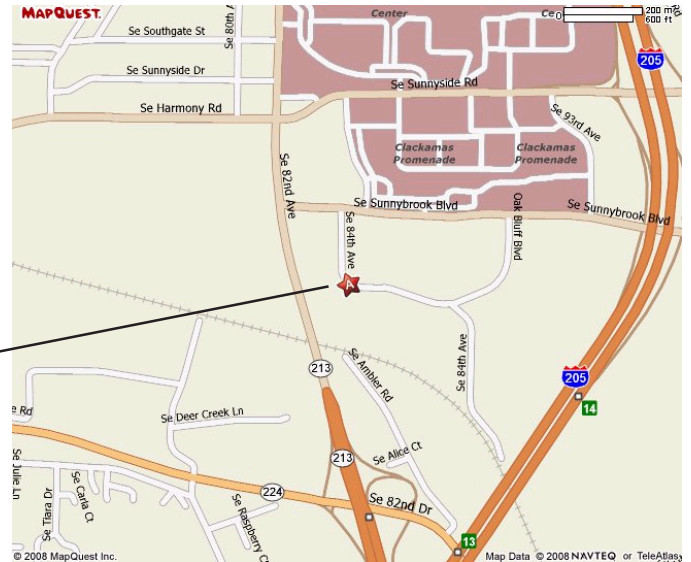
ETO Update

**When?**

11:30AM , April 11th  
at  
Lennox Industries  
13101 SE 84th Ave.,  
Bldg. A  
Clackamas, OR. 97015

APRIL Meeting  
Thursday  
April 11, 2013  
11:30AM  
ETO Update

Lennox Industries  
13101 SE 84th Ave., Bldg. A  
Clackamas, OR. 97015



## *President's Corner By Buck*

Well, Spring is officially here, although it is hard to tell some mornings. The flowers are in bloom, as well as most of our businesses according to those of you I have spoken with lately. I have to believe that this is in part due to the excitement generated by the Fed's new furnace rules. There is nothing like telling a customer his new furnace will have to be high efficiency unless we get it in by May 1. Let's hear it for our Federal Government.

I certainly hope to see many of you at Lennox on April 11<sup>th</sup>. We should have a lot to talk about as well as having good speakers. Our ETO Reps will be there to share the news from ETO and what we can expect. I for one look forward to hearing their message.

Our partnership with NW Natural gas continues to blossom and this month we are partnering with PGE to offer a NATE Heat Pump certification class and test. The class and test are on the 20<sup>th</sup> of April at PGE's Wilsonville facility. These certifications really help keep our service businesses growing in the off season. Let's get those techs and installers trained and certified now, so we can all take advantage of NATE's new website where customers can search for NATE Trained and certified companies. Slots are filling fast so contact headquarters for any info you need.

For now goodbye..look forward to seeing all of you at Lennox on the 11<sup>th</sup>.

Buck



ORACCA distributes NEWS & VIEWS on a monthly basis to members and selected non-members, so that all those in the HVAC/R industry can keep informed of issues regarding our trade, and Chapter activities. We hope the non-members will see this newsletter as an example of the quality services that ORACCA provides. Contributions or suggestions can be faxed to Association Headquarters at 503-914-1999 or emailed to [dick@oracca.org](mailto:dick@oracca.org)

# GENSCO

Full Line Wholesaler of HVAC Supplies, Equipment & Service Parts

## About Gensco

Gensco is a multi-state HVAC distributor and manufacturer serving the Northwestern United States. Gensco began business in 1947 as the General Sales Company and incorporated under the name Gensco, Inc. in 1948. The name Gensco is a contraction of the words General Sales Company. Over the last fifty years, Gensco has grown and currently operates from over twenty locations in Washington, Oregon, Alaska, Montana and Idaho. We have approximately 550 employees. Our Corporate Offices are located in Fife, WA, approximately 25 miles south of Seattle. Our corporate building has over 200,000 sq. ft. of warehouse, manufacturing and office space.

### *Just some of our product lines:*

ADP  
American Standard  
Beckett Corp  
Buderus  
Columbia Manufacturing  
Crown Boilers  
DMO-Olsen  
DuroDyne  
Empire Comfort Systems  
Heat & Glo  
Honeywell

Johns Manville  
JP Lamborn  
Knauf  
Majestic-Vermont Castings  
Malco  
Mars  
Metalbestos  
Nashua  
Nutone/Broan  
Peterson Logs  
Rheem Manufacturing

Robertshaw  
Roth  
Shoemaker  
Simpson Duravent  
Thermaflex  
Titeflex  
Trane  
White Rodgers  
Z-Flex



**Not a member? We'd love to serve you, too.**

For additional information visit [www.oracca.org](http://www.oracca.org) or call 360-834-3805. Email [dick@oracca.org](mailto:dick@oracca.org)

<p><b>PRESIDENT</b> Buck Sheppard Tri County Temp Cntrl 503/312-3204</p> <p><b>VICE-PRESIDENT</b> Mark DeFrancisco Heat Relief 503/261-9915</p> <p><b>SEC-TREASURER</b></p> <p><b>LEGISLATIVE- CODES - ENERGY</b> Mert Gagle Gagle's Htg. &amp; AC 503/581-2972</p> <p><b>PROGRAMS</b> Mark DeFrancisco</p> <p><b>EDUCATION/ APPRENTICESHIP TRADE SHOW/ PROMOTION</b> Mark DeFrancisco Heat Relief 503/261-9915</p>	<p style="text-align: center;"><b>Planning Ahead ....</b></p> <p style="text-align: center;"><b>MEETING DATES</b></p> <p>A. January 10, 2013 - Rebate program roundtable with ETO, PGE, NWN.          B. February 14, 2013 - Universal Repl. Parts - NW College of Constr.          February 26-March 2, 2013 - ACCA National Meeting, Orlando, FL.          C. March 14, 2013 - Codes Update - York          D. April 11, 2013 - ETO - Lennox          E. May 9, 2013 - NATE - Johnson Air          F. June 13, 2013 - How to determine your overhead- Johnstone Supply          G. July 8, 2013 - Golf Tournament          H. August 2013 - No meeting          I. September 12, 2013 -Outing - TBA          J. October 11, 2013 - Casino Night @ NW Natural          K. November 14, 2013 - Medical Insurance Update - TBD          L. December 12, 2013 - Xmas party - Lennox</p> <p style="text-align: center;"><b>Visit our Website for information on the association's activities. www.oracca.org</b></p> 	<p><b>BOARD OF DIRECTORS</b> Mark DeFrancisco Mert Gagle Dennis Klink Larry Michelsen Mike Morgan Dan Pfau Buck Sheppard Loren Watts Kelly Wilhite</p> <p><b>ASSOC. BOARD MBRS</b> Keith Barrow John Karasaki Larry Johnson Marshall Johnson Collin McHugh Stewart Mercer Dan Wilkinson</p> <p><b>EXECUTIVE DIRECTOR</b> Suzanne M. Stilwell Association Management 360-834-3805 Fax: 503-914-1999</p> <p style="text-align: center;"><b>"We Meet The Second Thursday of Each Month"</b></p>
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# ORACCA

Oregon Air Conditioning Contractors of America  
 P.O. Box 87907  
 Vancouver, WA. 98687-7907  
 360-834-3805

**ORACCA, April 11th  
at LENNOX**

To:

**Not a member? We'd love to serve you, too.**

For additional information visit [www.oracca.org](http://www.oracca.org) or call 360-834-3805. Email [dick@oracca.org](mailto:dick@oracca.org)



# ORACCA PLANNING CALENDAR

2013

**New Year's Day, Jan 01**

January 2013						
S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

**M L King Day, Jan 16**

**Utility Update at NW Natural - 1/10/13**

July 2013						
S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

**Independence Day, Jul 4**

**Golf Tournament, July 8th.**

**Valentine's Day, Feb 14**

February 2013						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28		

**President's Day, Feb 20**

**Universal Service Parts-Dave Thomas  
NWCC - 2/14/13  
GENSCO to Sponsor.**

August 2013						
S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

**No Meeting**

**Daylight Savings Time, Mar 10**

**Passover, Mar 26**

**Easter, Mar 31**

**Codes Update / DOE - York- 3/14/13**

**Texas Hold'M Tourney Watts - 3/16/13**

March 2013						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

September 2013						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

**Labor Day, Sept 2**

**Guns !!!!!  
NW Natural to Sponsor Lunch, GENSCO will sponsor the room**

**ETO Presentation - Lennox 4/11/13**

**Board to start planning Golf in July**

April 2013						
S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

October 2013						
S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

**Casino Night October 11th, NW Natural**

**Halloween, Oct 31**

**Mother's Day, May 12  
Memorial Day, May 27**

**NATE Presentation - Don Frenberg Johnson Air - 5/9/13**

May 2013						
S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

November 2013						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

**Daylight Savings Time, Nov 3  
Thanksgiving, Nov 21  
Hanukkah, Nov 28**

**Medical Coverage update / - 11/14/13**

**Father's Day, June 16**

**How to determine your company's overhead. Johnstone Supply 6/13/12**

June 2013						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

December 2013						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

**Christmas, Dec 25  
New Years Eve, Dec 31**

**Xmas Party - Lennox - 12/12/13**

○ = Training Dates

Date/Time #	Course Description  January to June 2013		Cost/Class ORACCA	
			Mbr.	Non-Mbr
Feb. 9th, 2013 8:00AM-5:00PM	NATE Gas Heat Training/Testing. Training will consist of four hours of training and test preparation dealing with special emphasis on the Core and Gas Heat sections. The proctored NATE test(s) will be on line. <b>Price is per test. i.e. Core or Gas Heat, or you can save by ordering the combo pack, which includes both tests.</b>	Core Gas Heat Combo	\$295 \$295 \$550	\$395 \$395 \$750
March 22, 2013 8:00AM-12:00PM	ORACCA Brazing certification testing. The class consists of a class lecture on the subject matter (1-2 hour preparation lecture before test). a written, multiple choice, certification test and a practical brazing lab.	#918 Test Retest	\$195 \$100	\$279
April 20, 2013 8:00AM-5:00PM	NATE Heat Pump Training/Testing. Training will consist of four hours of training and test preparation dealing with special emphasis on the Core and Heat Pump sections. The proctored NATE test(s) will be on line. <b>Price is per test. i.e. Core or Heat Pump, or you can save by ordering the combo pack, which includes both tests.</b>	Core Heat Pump Combo	\$295 \$295 \$550	\$395 \$395 \$750
May 4, 2013 8:00AM-5:00PM	Duct Design - Program consists of 8 Hours Training/Testing with special emphasis on Duct Design. Testing consists of 50 question multiple choice written exam. <u>*Students are required to purchase both manuals D&amp;T for this class. A Trane Ductulator, donated by GENSCO, is included in the class price.</u> The purchase of an ACCA ductulator is optional	Class <u>Man. D *</u> <u>Man. T *</u>  Ductulaor (Optional)	\$195 \$79.95 \$40.75  \$44.95	\$295 \$88.59 \$45.25  \$49.95
May 11, 2013 8:00AM-5:00PM	NATE Gas Heat Training/Testing. Training will consist of four hours of training and test preparation dealing with special emphasis on the Core and Gas Heat sections. The proctored NATE test(s) will be on line. <b>Price is per test. i.e. Core or Gas Heat, or you can save by ordering the combo pack, which includes both tests.</b>	Core Gas Heat Combo	\$295 \$295 \$550	\$395 \$395 \$750
June 14, 2013 8:00AM-12:00PM	ORACCA Brazing certification testing. The class consists of a class lecture on the subject matter (1-2 hour preparation lecture before test). a written, multiple choice, certification test and a practical brazing lab.	#918 Test Retest	\$195 \$100	\$279
	EPA testing, Section 608 CFC available on demand. Requires up to two weeks to arrange a test date.	Test Retest	\$150 \$100	\$195

To register for any of the above courses, please contact the ORACCA office, 360-834-3805, email: [dick@oracca.org](mailto:dick@oracca.org) or check the ORACCA website, [www.oracca.org](http://www.oracca.org). Class dates and times are subject to change, based upon level of registrations.

## Not a member? We'd love to serve you, too.

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