

NEWS & VIEWS

November, 2014

ORACCA's November Events

Time Management, Who Needs It? You Do!

Time Management: Get more done by working smarter, not harder. Join us at York, 7245 SW Durham Rd. Tigard, OR. 97224, for lunch and to understand the best use of your time.

It is rightly said "Time and Tide wait for none". An individual should understand the value of time for him or her to succeed in all aspects of life.

What is Time Management ? Time Management refers to managing time effectively so that the right time is allocated to the right activity. Effective time management allows individuals to assign specific time slots to activities as per their importance.

Time Management refers to making the best use of time as time is always limited. Ask yourself which activity is more important and how much time should be allocated to the same? Know which work should be done earlier and which can be done a little later.

Time Management plays a very important role not only in your organization but also in your personal lives. Take the time to learn to be more effective with your time

Our industry is more complex than ever and there are more and more demands being placed on available time to deal with it. Equipment is growing more complex to install and service, labor regulations, health care changes, code changes, utility program changes, and other requirements are adding to the burden of management. On top of that, you have to work even harder due to economic factors and competition.

The problem is often not what you need to get done, but how you go about doing it. This session will teach attendees to take control of their schedules and get more done by working smarter, not harder. Seven basic steps will be taught regarding effective time management, including how to align your activities with your goals, how to prioritize, how to organize, how to manage your activities more effectively, and more. Participants will be provided with simple tools that they can use every day to execute better, accomplish more, and let go of the things that may not really matter in the end.

This session was featured at the 2012 ACCA Annual Conference, and was very well received. This is your chance to get this training closer to home, and at no cost to you!

Our presenter is Adam Gloss, General Manager for York Factory Direct Distribution in the NW Region. Adam has been a featured presenter at ACCA Annual Conferences, Service Manager Forums, and Home Performance Forums, as well as for Efficiency First. Prior to joining York, Adam was Vice President of Bel Red Energy Solutions, a Seattle, WA area home services company. Adam has over 25 years of experience in business development and management including: operations, sales, advertising and marketing across a range of industries.



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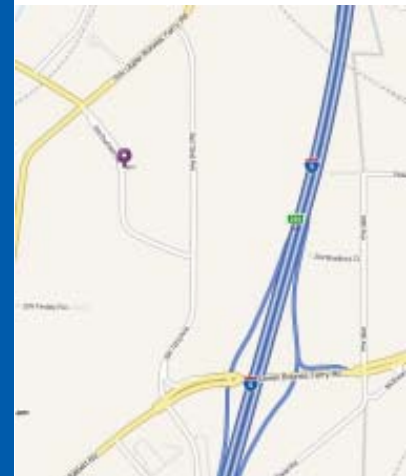
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What?

Time Management
Adam Gloss

When?

11:30AM
November 13th
at

York
7245 SW Durham Rd.
Tigard, OR 97224

Technician Training Day



Presenting a Morning of Technician Training, Tuesday, November 18, 2014, at the NW College of Construction., 8111 NE Holman St, Portland, OR 97218. This session runs from 8:00AM to Noon, with lunch provided by Thermal Supply. Have your dispatcher plan your technician's day starting with training at NWCC.

Our presenter, Rick Streacker, National Training Manager for Packard. Rick supports customers and sales reps in the US, and is a product training expert - developing NATE approved programs for wholesalers and contractors. Thermal Supply is sponsoring, bringing Rick in from Packard Headquarters in Kennesaw, GA. Packard is a master distributor of HVAC/R solutions for manufacturers all over the world.



Rick's HVAC experience began in 1969 as a technician in a motor shop. Since then he has worked with two international motor/blower manufacturers in a variety of sales engineering and sales management roles. Rick is recognized as one of the best trainers in the United States by the HVAC/R News

This is a great opportunity for your service technicians to get training and improve their worth to your company. Rick will start with *basic electricity*. Nothing is serviced properly without this basic knowledge. He'll work from there to motors, sizing, matching horse power, capacitors and proper diagnosing of problems. Blower motor season is upon us and the more knowledge your techs have, the better work they perform. More money in the company coffers. From there, Rick will go on to other electrical components of the system as time permits.

We are running this half-day session to see the reception for this type of training. If sufficient interest is shown, we will schedule future sessions in 2015. Packard Academy covers over 20 different HVACR topics and range anywhere from 2-8 hours. This session will give attendees 4 NATE CEU hours of credit toward their requirements

Packard developed Packard Academy, as a complete HVACR critical components training program. Unlike other training programs focusing on one HVACR component, Packard's program is designed to train on the entire product line, demonstrating how the various critical components in the HVACR system interact with each other resulting in either proper or improper performance of the system. Something every technician needs training on.

So plan to have your techs join us for this half day session on the 18th. RSVP to Sheila Lux at slux@thermalsupply.com



ORACCA distributes NEWS & VIEWS on a monthly basis to members and selected non-members, so that all those in the HVAC/R industry can keep informed of issues regarding our trade, and Chapter activities. We hope the non-members will see this newsletter as an example of the quality services that ORACCA provides. Contributions or suggestions can be faxed to Association Headquarters at 503-914-1999 or emailed to dick@oracca.org

GENSCO

Full Line Wholesaler of HVAC Supplies, Equipment & Service Parts

About Gensco

Gensco is a multi-state HVAC distributor and manufacturer serving the Northwestern United States. Gensco began business in 1947 as the General Sales Company and incorporated under the name Gensco, Inc. in 1948. The name Gensco is a contraction of the words General Sales Company. Over the last fifty years, Gensco has grown and currently operates from over twenty locations in Washington, Oregon, Alaska, Montana and Idaho. We have approximately 550 employees. Our Corporate Offices are located in Fife, WA, approximately 25 miles south of Seattle. Our corporate building has over 200,000 sq. ft. of warehouse, manufacturing and office space.



TRAINING/TESTING

November 8, 2014: NATE Heat Pump testing at PGE, Wilsonville. Training will consist of four hours of training and test preparation dealing with special emphasis on the Core and Heat Pump sections.

December 6, 2014: NATE Gas Heat testing at NW Natural. Training will consist of four hours of training and test preparation dealing with special emphasis on the Core and Gas Heat sections.

December 6, 2014: Brazing certification testing at RSD in Eugene

December 12, 2014: Brazing certification testing at PCC on Swan Island

December 13, 2014: Brazing certification testing at RSD in Salem

See the training testing calendar of events for other training/testing opportunities in the second half of 2014 on our website. www.oracca.org



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2220 SE Ninth Ave.
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Not a member? We'd love to serve you, too.

For additional information visit www.oracca.org or call 360-834-3805. Email dick@oracca.org

PRESIDENT Mark DeFrancisco Heat Relief 503/261-9915 VICE-PRESIDENT Dan Pfau BlairCo 360-573-1331 SEC-TREASURER Loren Watts Watts Heating 360-786-2858 LEGISLATIVE-CODES - ENERGY Mert Gagle Gagle's Htg. & AC 503/581-2972 IMMED. PAST PRESIDENT Buck Sheppard 503/ 936-9672 EDUCATION/ APPRENTICESHIP TRADE SHOW/ PROMOTION	Planning Ahead MEETING DATES	BOARD OF DIRECTORS Mark DeFrancisco Mert Gagle Dennis Klink Mike Morgan Dan Pfau Buck Sheppard Travis Smith Kelly Wilhite Loren Watts ASSOC. BOARD MBRS Keith Barrow Christopher Combs John Karasaki Larry Johnson Collin McHugh Stewart Mercer Marilyn Reed Andrew Shepard EXECUTIVE DIRECTOR Suzanne M. Stilwill Association Management 360/834-3805 Fax: 503/914-1999 <i>"We Meet The Second Thursday of Each Month"</i>
	<p>A. January 9, 2014 - Rebate program roundtable with ETO, PGE, NWN.</p> <p>B. February 13, 2014 - Honeywell Presentation @ YORK Tigard March 13, 2014 - Codes Update - York, Tigard</p> <p>C. March 17-20, 2014 - ACCA National Meeting, Nashville, TN.</p> <p>D. April 4, 2014 - Hold'M/Blackjack Night @ NW Natural</p> <p>E. May 8, 2014 - GENSCO Presentation @ NW College of Construction</p> <p>F. June 12, 2014 - Technician Day - Johnstone Supply</p> <p>G. July 14 , 2014 - Golf Tournament</p> <p>H. August 2014 - No meeting</p> <p>I. September 20, 2014 -Shoot out Canby Rod & Gun Club</p> <p>J. October 09, 2014 - Johnson Air Presentation@ Johnson Air</p> <p>K. November 13, 2014 - Time management, York, Tigard November 18, 2014: Technicain training @ NW CC</p> <p>L. December 11, 2014 - Xmas party - Lennox How to deal with Mold.</p>	

ORACCA

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**ORACCA, November Meeting
 YORK, Tigard**

To:

Are you a member? We'd love to serve you, too!
 For additional information visit www.oracca.org or call 360-834-3805. Email dick@oracca.org