

NEWS & VIEWS

January, 2013

January 10th @ NW Natural Utility Program Update for 2013

The **January Utility Update meeting** is scheduled to be held at NW Natural's fourth floor meeting room, 220 NW Second Avenue, Portland, OR. 97209 at 11:30AM, Thursday, January 10th.

Lunch is being provided by NW Natural, so bring your appetite and join your fellow HVAC contractors to network and hear about these exciting programs.

John Karasaki, Portland General Electric will bring you up to date on the latest programs being offered by PGE for area contractors

Randy Friedman, NW Natural, will present on the level of the gas supply (gas prices, gas supply, etc.) This will give contractors some ammunition with which to promote various heating options with their customers.

Keith Barrow, NW Natural, will discuss the 2013 plans for marketing gas products in the Portland market in the coming months. Perhaps, even some insight in the recent realignment of personnel at NW Natural.

2013 Calendar

On the back page of this newsletter is the 2013 calendar of events for ORACCA. Please take a moment to review these dates and post them to your personal calendars, so you will not miss out on some very important and informative meetings next year.

Casino Night

If you missed the ORACCA Casino Night at NW Natural's facilities, you missed a good evening, full of fun and great food. By that I mean GREAT food and outstanding desert.

We wanted to thank our many Table Sponsors and *NW Natural* for hosting this great event!

Sponsors
AIREFCO
GENSCO
FEDERATED INSURANCE
FLUID
JOHNSON AIR
JOHNSTONE SUPPLY
LOCKHEED MARTIN
NW NATURAL
YORK

Annual Christmas Meeting

The annual Christmas meeting at Lennox, this year outdid itself with the excellent Bar'B'Que spread. This was a meal to remember and gave the attendees a chance to wish each other a most memorable holiday.

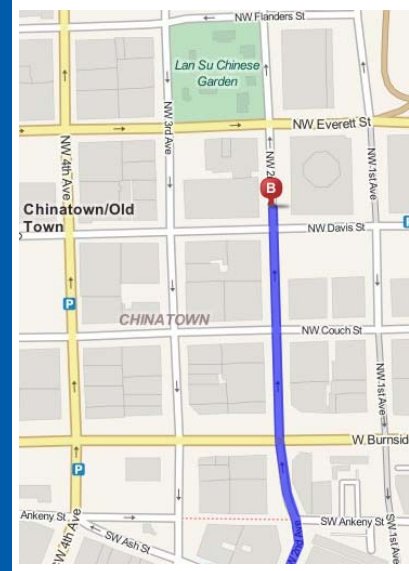
Lennox was most generous with providing holiday decorations for the room and adding to the festive spirit of the people attending by giving them great center pieces to take home with them. Many thanks to Lennox for their thoughtfulness.



P.O. Box 87907
Vancouver, WA. 98687-7907
360-834-3805
dick@oracca.org

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What?

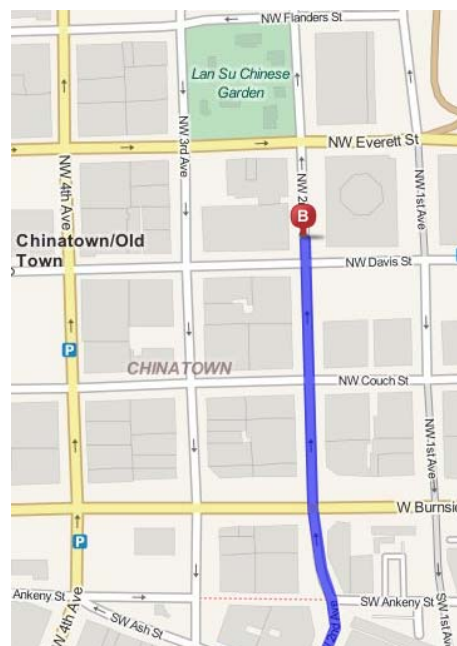
Utility Update on Programs for 2013

When?

11:30AM, January 10th
at NW Natural
220 NW Second Avenue
Portland, OR. 97209

January Meeting
Thursday
January 10, 2013
11:30AM
2013 Utility Update

220 NW Second Avenue
Portland, OR. 97209



President's Corner By Buck

Things are really heating up in our industry as we move into the winter season and that pun was fully intended.

We had a great (October) Casino night at NW Natural (A Hot Time was had by all) and we look forward to a great Regular meeting on the 10th of January.

Lennox outdid themselves with the holiday feast at our annual Christmas Meeting in December. This is one event you do not want to overlook next year.

This January meeting deals with Utility Programs for 2013. This is important stuff for every HVAC contractor, so plan to attend and grab some lunch sponsored by NW natural.

We have John Karasaki, representing PGE and Randy Friedman and Keith Barrow, who will present for NW Natural.

I invite all of our members to attend and bring a potential new member. We need to grow our organization with good contractors so that we stay viable as a voice for our industry.

See you all at NW Natural fourth floor.

Buck



ORACCA distributes NEWS & VIEWS on a monthly basis to members and selected non-members, so that all those in the HVAC/R industry can keep informed of issues regarding our trade, and Chapter activities. We hope the non-members will see this newsletter as an example of the quality services that ORACCA provides. Contributions or suggestions can be faxed to Association Headquarters at 503-914-1999 or emailed to dick@oracca.org

GENSCO

Full Line Wholesaler of HVAC Supplies, Equipment & Service Parts

About Gensco

Gensco is a multi-state HVAC distributor and manufacturer serving the Northwestern United States. Gensco began business in 1947 as the General Sales Company and incorporated under the name Gensco, Inc. in 1948. The name Gensco is a contraction of the words General Sales Company. Over the last fifty years, Gensco has grown and currently operates from over twenty locations in Washington, Oregon, Alaska, Montana and Idaho. We have approximately 550 employees. Our Corporate Offices are located in Fife, WA, approximately 25 miles south of Seattle. Our corporate building has over 200,000 sq. ft. of warehouse, manufacturing and office space.

Just some of our product lines:

ADP
American Standard
Beckett Corp
Buderus
Columbia Manufacturing
Crown Boilers
DMO-Olsen
DuroDyne
Empire Comfort Systems
Heat & Glo
Honeywell

Johns Manville
JP Lamborn
Knauf
Majestic-Vermont Castings
Malco
Mars
Metalbestos
Nashua
Nutone/Broan
Peterson Logs
Rheem Manufacturing

Robertshaw
Roth
Shoemaker
Simpson Duravent
Thermaflex
Titeflex
Trane
White Rodgers
Z-Flex



Not a member? We'd love to serve you, too.

For additional information visit www.oracca.org or call 360-834-3805. Email dick@oracca.org

<p>PRESIDENT Buck Sheppard Tri County Temp Cntrl 503/312-3204</p> <p>VICE-PRESIDENT Mark DeFrancisco Heat Relief 503/261-9915</p> <p>SEC-TREASURER</p> <p>LEGISLATIVE-CODES - ENERGY Mert Gagle Gagle's Htg. & AC 503/581-2972</p> <p>PROGRAMS Mark DeFrancisco</p> <p>EDUCATION/ APPRENTICESHIP TRADE SHOW/ PROMOTION Mark DeFrancisco Heat Relief 503/261-9915</p>	<p style="text-align: center;">Planning Ahead</p> <p style="text-align: center;">MEETING DATES</p> <p>A. January 10, 2013 - Rebate program roundtable with ETO, PGE, NWN. B. February 14, 2013 - Air Tap H/P Water Heater - Lennox February 26-March 2, 2013 - ACCA National Meeting, Orlando, FL. C. March 14, 2013 - Codes Update - York D. April 11, 2013 - ETO - NW College Of Construction E. May 9, 2013 - NATE - Johnson Air F. June 13, 2013 - How to determine your overhead- Johnstone Supply G. July 8, 2013 - Golf Tournament H. August 2013 - No meeting I. September 12, 2013 -Outing - TBA J. October 11, 2013 - Casino Night @ NW Natural K. November 14, 2013 - Medical Insurance Update - TBD L. December 12, 2013 - Xmas party - Lennox</p> <p style="text-align: center;">Visit our Website for information on the association's activities. www.oracca.org</p> 	<p>BOARD OF DIRECTORS Mark DeFrancisco Mert Gagle Dennis Klink Larry Michelsen Mike Morgan Buck Sheppard Kelly Wilhite Loren Watts</p> <p>ASSOC. BOARD MBRS Keith Barrow John Karasaki David Jackson Larry Johnson Marshall Johnson Stewart Mercer Dan Pfau</p> <p>EXECUTIVE DIRECTOR Suzanne M. Stilwell Association Management 360/8343805 Fax: 360/834-3507</p> <p style="text-align: center;"><i>"We Meet The Second Thursday of Each Month"</i></p>
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ORACCA

Oregon Air Conditioning Contractors of America
 P.O. Box 87907
 Vancouver, WA. 98687-7907
 360-834-3805

**ORACCA, January 10th
 at NW Natural**

To:

Not a member? We'd love to serve you, too.

For additional information visit www.oracca.org or call 360-834-3805. Email dick@oracca.org



Health Care Reform Seminar

The Top Issues Facing Employers

Presented by:

- *LaPorte & Associates*
- *Health Net of Oregon*



Date: January 23rd, 2013

Location: Health Net

Willamette Room
13221 SW 68th Parkway, Suite 200
Tigard, OR 97223

Time: 8:00am -9:30am *check in at 7:45 am*

Continental Breakfast provided

Program Outline

- **Healthcare Reform Issues**

- *Oregon's Exchange*
- *Pay or Play Modeling*
- *Essential Benefits*
- *Much more...*

- **Updates on ORACCA's endorsed Group Medical Insurance Plans.**

- Large Group Purchasing Power
- Competitive Rates
- 14 Medical plans
- 4 Rx Plans
- Much more...

"Your seminars always provide information that I need to run my firm more profitably"

RSVP To:

Larry Johnson
LaPorte & Associates, Inc.
Portland, OR
Ph: 503.239.4116

ljohnson@laporte-insurance.com

Space is limited